

Northern Territory Business Support Guide

THE TERRITORY





Caroline Villaflor, Small Business Champion
Front page: Electrical Supply Solutions, Darwin

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About this guide

As a business owner, navigating the extensive range of support and funding programs available can be confusing, time-consuming and at times overwhelming.

The Northern Territory Business Support Guide simplifies the search process for you. This easy-to-use guide provides a comprehensive overview of the programs, funding and support available to small and medium-sized businesses in the Territory.

Whether you are starting your business from scratch, looking to develop your workforce, needing support with infrastructure, or wanting to diversify and grow your operations, this will become your go-to guide wherever you are in your business journey.





Acronyms

ABLIS	Australian Business Licence and Information Service	ELP	Enterprise Learning Projects
ACNC	Australian Charities and Not-for-profits Commission	FAC	First Australians Capital
AICD	Australian Institute of Company Directors	IBA	Indigenous Business Australia
AIDN	Australian Industry and Defence Network	ICN NT	Industry Capability Network Northern Territory
AMEC	Association of Mining and Exploration Companies	ILSC	Indigenous Land and Sea Corporation
AMGC	Advanced Manufacturing Growth Centre	ISACNT	Industry Skills Advisory Council Northern Territory
APO NT	Aboriginal Peak Organisations Northern Territory	MCA NT	Mineral Council of Australia Northern Territory
AEP	Australian Energy Producers	NAIF	Northern Australia Infrastructure Facility
APS	Australian Philanthropic Services	NDIA	National Disability Insurance Agency
ARENA	Australian Renewable Energy Agency	NDS	National Disability Services
ASIC	Australian Securities and Investments Commission	NIAA	National Indigenous Australians Agency
ATO	Australian Taxation Office	NT Farmers	Northern Territory Farmers Association
Austrade	Australian Trade and Investment Commission	NT Government	Northern Territory Government
BEC NT	Business Enterprise Centre Northern Territory	NTAIC	Northern Territory Aboriginal Investment Corporation
CCF NT	Civil Contractors Federation Northern Territory	NTCA	Northern Territory Cattlemen's Association
CER	Clean Energy Regulator	NTEIA	Northern Territory Extractive Industry Association
Chamber NT	Chamber of Commerce Northern Territory	NTIBN	Northern Territory Indigenous Business Network
DAFF	Department of Agriculture, Fisheries and Forestry	NTLEA	Northern Territory Livestock Exporters Association
DCCEEW	Department of Climate Change, Energy, the Environment and Water	NTMEC	Northern Territory Major Events Company
DCMC	Department of the Chief Minister and Cabinet	NTRTA	Northern Territory Road Transport Association
DEPWS	Department of Environment, Parks and Water Security	NTSC	Northern Territory Seafood Council
DEWR	Department of Employment and Workplace Relations	ODIS	Office of Defence Industry Support
DHAC	Department of Health and Aged Care	ORIC	Office of the Registrar of Indigenous Corporation
DIH	Darwin Innovation Hub	PALM	Pacific Australia Labour Mobility
DIIS	Department of Industry, Innovation and Science	PHN NT	Primary Health Network Northern Territory
DIPL	Department of Infrastructure, Planning and Logistics	RBS	Rural Business Support
DISR	Department of Industry, Science and Resources	RDA NT	Regional Development Australia Northern Territory
DITRDCA	Department of Infrastructure, Transport, Regional Development, Communications and the Arts	TCA	Tourism Central Australia
DITT	Department of Industry, Tourism and Trade	TTE	Tourism Top End
DTFHC	Department of Territory Families, Housing and Communities	UDIA NT	Urban Development Institute of Australia Northern Territory
ELP	Enterprise Learning Projects		

How to use this guide

Business lifecycle stages

The guide has been designed around four key stages in the business development lifecycle: idea; establishment; growth or innovation; and exit. You will notice that each business support initiative in this guide has been categorised as applying to one or more of the lifecycle stages.



Step 1: Business idea 	<p>The idea or seed stage is the beginning of the business lifecycle. This is when the business is just a thought or an idea and may require testing or interrogation in its initial stage.</p> <p>Help with: Understanding how to develop the idea, how to plan for success and how to identify what support and funding opportunities may be available.</p>
Step 2: Business establishment 	<p>It has been decided that the business idea is worth pursuing, and now the business gets a legal identity. The business is ready to sell products or services to its customers and is setting up its business model to ensure profitability and the ability to meet customers' needs.</p> <p>Help with: Understanding obligations that must be met, what key decisions need to be made, planning for success and how to identify what support and funding opportunities may be available.</p>
Step 3: Business growth or innovation 	<p>The business is established, is operating and is ready to grow or innovate. The business has reached a sustainable level of operation and there is now an opportunity to identify further areas where the business can compete as it grows.</p> <p>Help with: Understanding how to grow successfully, how to scale for growth and what business support and business growth funding may be available.</p>
Step 4: Business exit 	<p>The final stage of a business' lifecycle is when it has been decided to close, sell or bring in a successor to take over the business.</p> <p>Help with: Understanding and assessing if exiting the business is the right decision, understanding the process, and identifying any relevant legal and tax obligations.</p>

Workforce

Workforce initiatives have been categorised into five stages of the employment journey: planning, recruitment, onboarding, development and retention.



Eco Beauty Lounge, Alice Springs

Step 1: Planning 	<p>The action or process of identifying workforce requirements, occupational duties and preferred characteristics, capabilities and experience to fill the proposed vacancy.</p>
Step 2: Recruitment 	<p>The action or process of actively seeking out, finding and hiring candidates for a specific position or job.</p>
Step 3: Onboarding 	<p>The action or process of integrating a new employee into an organisation as smoothly as possible.</p>
Step 4: Development 	<p>The action or process of improving employees' existing competencies and skills, and developing newer ones to support an organisation's goals and/or an employee's opportunity to grow their career.</p>
Step 5: Retention 	<p>The action or process of keeping productive and talented workers and reducing employee turnover by creating an environment that supports the employees' needs and ensures their satisfaction.</p>

Offering types

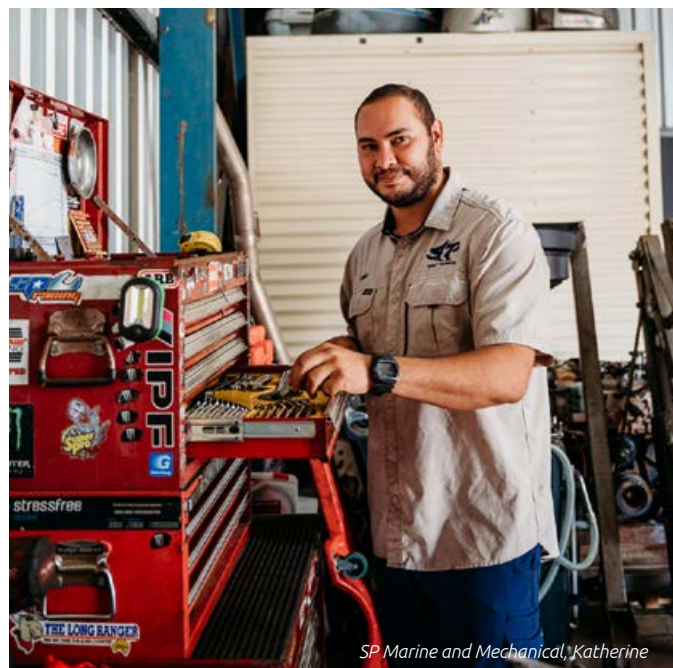
All the initiatives have been identified as providing assistance in one or both of the following categories:



Funding – grant funding, scholarships and subsidies



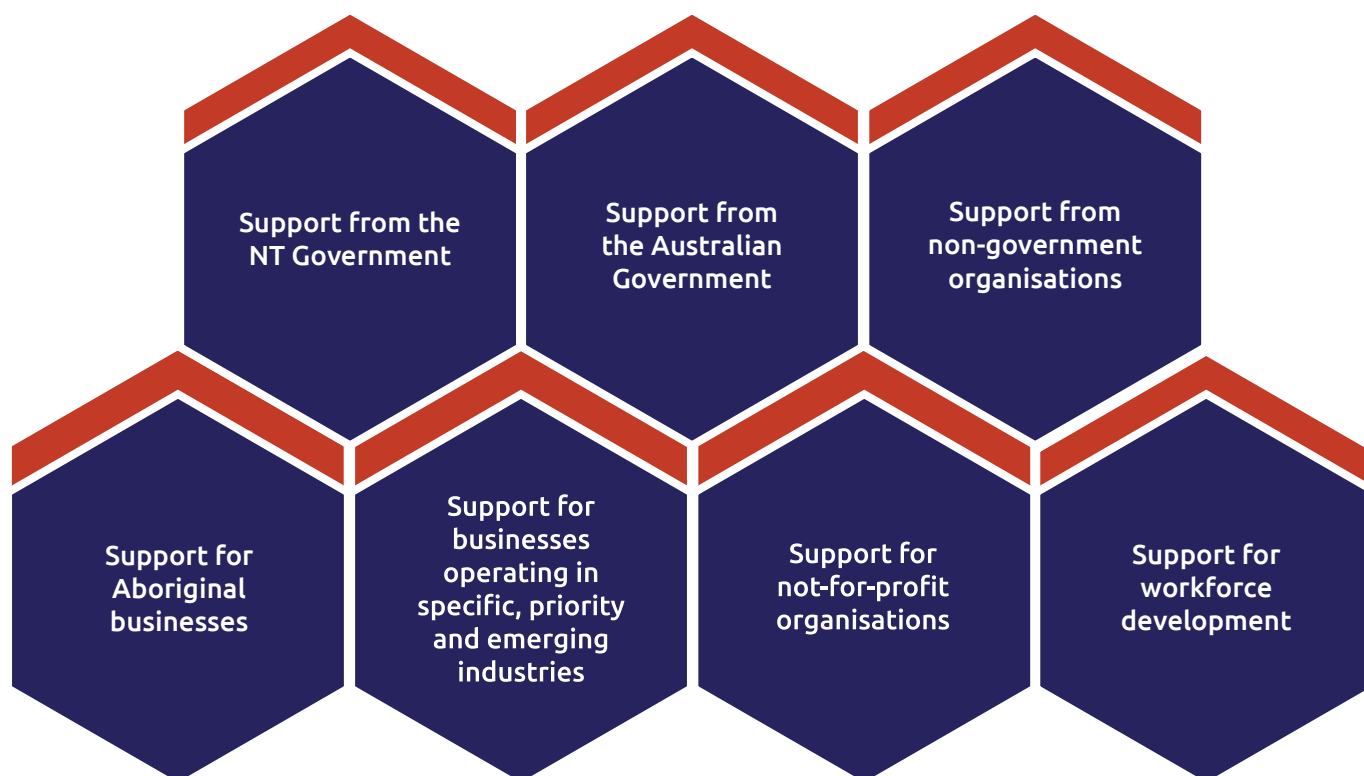
Support – non-funding support such as advice, resources and mentorship



SP Marine and Mechanical, Katherine

Support streams

To further find the support best suited to your business, the guide is divided into the following sections:



While efforts are made to ensure the currency of the information included in this guide, users should note that eligibility criteria and support availability may change without notice.

Snapshot of available supports and funding

Support from the NT Government

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8

Buy local industry
advocate

Can-do Territory
Services Online

Defence NT

DITT - Alcohol Secure
and Safety Grant

DITT - Business
Acceleration Program

DITT - Business
Growth Program

DITT - Business
Innovation Program

DITT - Biz Secure

DITT - Business Security
and Safety Audit Program

DITT - Electric Vehicle
Charger Grants Scheme

DITT - Global
Trade Scheme

DITT - Home and Business
Battery Scheme

DITT - Innovation
Territory

DITT - Small Business
Champions

DITT - Smarter Business
Solutions

DITT - Territory
Business Centre

DITT - Territory
WorkerConnect

DITT- TradeStart

DIPL - NT Infrastructure
Plan and Pipeline

DCMC - Local
Jobs Fund

Investment Territory

Jacana Energy -
Feed-in-Tariff

NT WorkSafe - Small
Business Safety Program

NT Consumer
Affairs

Support from the Australian Government

Australian Trusted
Trader

ABLIS - Resource
for business

ASIC - Resources for
business

ATO - Concessions and
allowances

ATO - Supporting your
Small Business

ATO - Webinars and
workshops

Austrade - Export & expand
into overseas markets

Austrade - Landing
Pads

CSIRO - Kick-Start

DCCEEW - Recycling
Modernation Fund

DEWR - Self-Employment
Assistance

DISR - AusIndustry
Outreach Network

DISR - Early Stage Venture
Capital Limited Partnership

DISR - Industry
Growth Program

DISR - Inspiring Australia

DISR - Research and
Development Tax Incentive

DISR - The Digital
Solutions program

DISR - Tradex Scheme

Export Finance
Australia - Bonds

Export Finance Australia -
Finance Support

NAIF - On-Lending
Partnership

Support from non-government organisations

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Beyond Blue - NewAccess
for Small Business Owners

BEC NT - Business support

Chamber NT - Membership

DIH - Growth Roadmap

DIH - Start NT

DIH - Venture Capital
Network

Impact North - Support

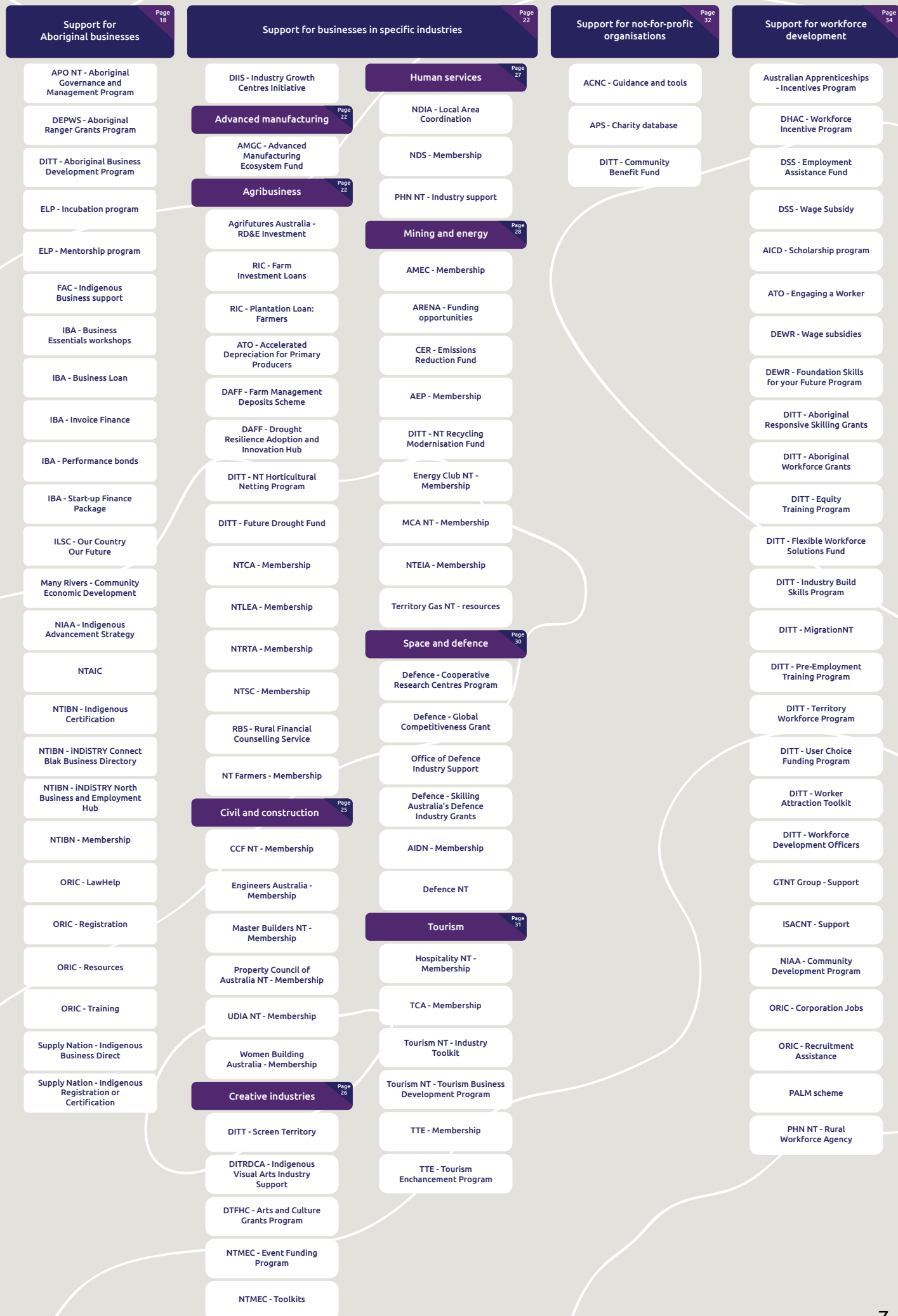
ICN NT - Support

Many Rivers - Small
Business Support

Paspalis - Innovation
Investment Fund

RDA NT - advice & data
for regional projects

The Grants Hub - Directory



Support from the Northern Territory Government

This section outlines current support and assistance provided by the NT Government.

To search all grants, funding and support programs from across government, the Grants Directory is an excellent tool: nt.gov.au/business-grants

For general enquiries about NT Government grants, funding and support programs:

E: businessinfo@nt.gov.au

T: 1800 193 111

W: business.nt.gov.au



Buy Local Industry Advocate Office

E: buylocal.advocate@nt.gov.au | T: (08) 8999 7799

Buy local industry advocate

A buy local industry advocate is an independent link between local businesses and the NT Government. The advocate ensures: NT businesses have full, fair and reasonable opportunities to compete for government contracts; value for NT is considered in all aspects of government contracting; and buy local principles are promoted by industry. Their role is to:

- focus on promoting the buy local principles to both industry and government
- provide information and help local businesses to strengthen their capability when tendering

W: nt.gov.au/buy-local-advocate

Lifecycle stage:

 Establishment

 Growth or innovation

Offering type:

 Support

Can-do Territory

E: territorybusinesscentre@nt.gov.au | T: 1800 193 111

Can-do Territory Services Online


Can-do Territory Services Online enables businesses and individuals to apply online and transact digitally making the process of dealing with government more streamlined and transparent. Services include:

- apply for a White Card
- register or renew a food business
- apply for a liquor licence

W: candoterritory.nt.gov.au

Lifecycle stage:

 Establishment

 Growth or innovation

Offering type:

 Support

Defence NT


E: defencent@nt.gov.au | T: 08 8999 6421

Defence NT

DefenceNT is the Northern Territory Governments primary office for engaging with matters of defence, national security and veterans affairs. DefenceNT works with industry to identify capabilities that support maintenance and sustainment across Defence's requirements across its vast estate, platforms and programs. DefenceNT assist local businesses in increasing their understanding of the Defence industry landscape and work with prime contractors and key suppliers to understand their requirements.

W: defence.nt.gov.au

Lifecycle stage:

 Growth or innovation

Offering type:

 Support

Department of Industry, Tourism and Trade (DITT)

E: businessinfo@nt.gov.au | T: 1800 193 111


Alcohol Secure and Safety Grant

The Alcohol Secure and Safety Grant provides financial assistance to liquor licensees to increase the security of their liquor stock against theft or damage and to improve the safety of workers. Eligible businesses can apply for a maximum of \$15,000 (GST exclusive) on a 25:75 co-contribution basis.

Works can include CCTV, security screens, roller shutters, alarm systems, barriers or cashier screens.

W: nt.gov.au/alcohol-secure

Lifecycle stage:

 Growth or innovation

Offering type:

 Funding

Business Acceleration Program (BAP)

The BAP is an intensive business growth program that enables chief executive officers, managing directors and executives of NT based companies to identify growth opportunities, overcome business challenges, and drive competitive advantage. The program provides participants with the knowledge and skills needed to develop as leaders, accelerate company growth and compete in a global marketplace.

Eligibility criteria:

- between 5 and 199 full-time employees

W: innovation.nt.gov.au/business-acceleration

Lifecycle stage:

 Growth or innovation

Offering type:

 Support

DITT (continued)

E: businessinfo@nt.gov.au | T: 1800 193 111

Business Growth Program (BGP)

The BGP is an initiative to help Territory businesses access professional advice and services to improve their performance, sustainability and profitability. Businesses can apply for funding in the following streams:


- strategy
- marketing
- operations
- financial
- people and culture
- mentoring and coaching

Eligibility criteria:

- annual turnover of more than \$75,000 and less than \$10 million
- at least one full-time and no more than 50 full-time employees


W: nt.gov.au/business-growth

Lifecycle stage:

 Growth or innovation

 Exit

Offering type:

 Funding

 Support

Business Security and Safety Audit Program

The Business Security and Safety Audit Program assists eligible businesses to access an independent assessment and evaluation of the security and safety of its premises, including worker safety. To help businesses consider the required works it may need to undertake to deter and protect its premises and workers from crime and anti-social behaviour, a Registered Security Contract Auditor will complete a Security and Safety Audit Report. The program is designed to contribute to the safety and wellbeing of employees and the public. Eligible businesses can apply for a Security and Safety Audit Report for each premises it operates from.

W: nt.gov.au/industry/business-grants-funding/business-security-safety-audit-program

Lifecycle stage:

 Establishment

 Growth or innovation

Offering type:

 Funding

 Support

Business Innovation Program (BIP)

The BIP provides funding and mentoring for the commercialisation of new products, services and processes to NT start-ups or entrepreneurs with an innovative idea. The program helps businesses develop and commercialise innovative concepts through mentoring, funding, investment and networking opportunities.


Eligibility criteria:

- have completed the Immediate Business Acceleration Program

W: nt.gov.au/bip

Lifecycle stage:

 Establishment

 Growth or innovation

Offering type:

 Funding

 Support


Electric Vehicle Charger Grants Scheme

The Electric Vehicle Charger (Residential and Business) Grant Scheme supports the uptake of electric vehicles in the NT. The scheme provides residential and business owners with a grant as part payment for the purchase and installation costs of an electric vehicle charger.

W: nt.gov.au/grants-directory

Lifecycle stage:

 Establishment

 Growth or innovation

Offering type:

 Funding

Biz Secure


The Biz Secure Program supports Territory businesses to enhance the safety and security of their facilities against break-ins and crime by providing financial assistance for business to undertake works that secure the business. Eligible individual Territory businesses can access up to \$15,000 per premises to make a range of permanent security improvements to their premises. Eligible landlords and body corporates can apply for up to \$50,000. The co-contribution basis for all works is 25:75 (business : government)

Eligibility criteria:

- are a Territory enterprise (either a for-profit or not-for-profit business), owners of land (landlords) or body corporate and
- are not an excluded recipient
- owns or leases a premises situated in the NT
- at least one Territory enterprise actively trades from the premises
- is fully compliant with its obligations under its governing legislation


W: bizsecure.nt.gov.au

Lifecycle stage:

 Establishment

 Growth or innovation

Offering type:

 Funding

Global Trade Scheme

The Global Trade Scheme supports eligible NT businesses to set up or expand their exporting capabilities. The grant program includes three streams of support, depending on whether a business is at the beginning of its export journey, wants to diversify into exports or wants to expand into new global markets.

Eligibility criteria:

- annual turnover of more than \$75,000 and less than \$10 million

W: nt.gov.au/global-trade-scheme

Lifecycle stage:

 Establishment

 Growth or innovation

Offering type:

 Funding

 Support

Home and Business Battery Scheme (HBBS)

The HBBS provides businesses with grants for the purchase and installation of solar PV and battery systems or, for those who already have solar, the purchase and installation of a battery.

E: hbbs.ditt@nt.gov.au

W: nt.gov.au/battery-scheme

Lifecycle stage:

 Establishment

 Growth or innovation

Offering type:

 Funding

DITT (continued)

E: businessinfo@nt.gov.au | T: 1800 193 111

Innovation Territory

Innovation Territory is developing an interconnected network of companies and other entities in the NT to support the growth of the NT economy by:

- activating the innovation ecosystem
- accelerating commercialisation of innovation
- advancing innovation in the public sector
- amplifying the value of science in the NT

To achieve this, Innovation Territory provides access to a range of support and advice services for NT businesses and innovators.

W: innovation.nt.gov.au

Lifecycle stage:

-  Idea
-  Establishment
-  Growth or innovation

Offering type:

-  Support

Territory Business Centre

Territory Business Centres provide assistance to businesses and customers regarding licensing requirements and lodgement, new and existing business guidance, grants and government assistance programs.

W: nt.gov.au/territory-business-centre

Lifecycle stage:

-  Idea
-  Establishment
-  Growth or innovation
-  Exit

Offering type:

-  Support

Territory WorkerConnect

Territory WorkerConnect is a dynamic online jobs portal that manages a community of people interested in working and living in the Territory.



The portal is free and connects job seekers outside of the Territory with local businesses and jobs that are available in the Northern Territory.

Some of the benefits for NT Businesses using the platform are:

- Post job vacancies
- Search job seekers CVs
- Create an employer profile

W: jobs.theterritory.com.au

Lifecycle stage:

-  Growth or innovation
-  Recruitment

Offering type:

-  Support

Small Business Champions

Small Business Champions support NT businesses to build their capability and capacity. They work directly with NT businesses, Aboriginal Enterprises and non-for-profits to help identify the types of support available, including networking opportunities, key contacts, funding, information, tools and resources.

W: nt.gov.au/business-champions

Lifecycle stage:

-  Idea
-  Establishment
-  Growth or innovation
-  Exit

Offering type:


-  Support

TradeStart

TradeStart is an Australian Government initiative designed to assist small and medium sized export ready enterprises to achieve long-term success in international business working closely with Austrade. TradeStart Advisers work cooperatively with other relevant agencies to coordinate export assistance to businesses to maximise their international business success.

W: austrade.gov.au/en/how-we-can-help-you/programs-and-services/tradestart-advisers.html#ref2

Lifecycle stage:

-  Growth or innovation

Offering type:

-  Support

Smarter Business Solutions (SBS)


The SBS program supports businesses to reduce day-to-day energy, water, waste and material costs. The program offers a range of support, including advice and grants.

Eligibility criteria:

- annual turnover between \$75,000 and \$20 million
- less than 200 employees
- not be on a domestic tariff if connected to an electricity grid

W: nt.gov.au/smarter-business-solutions

Lifecycle stage:

-  Growth or innovation

Offering type:

-  Funding

Department of Infrastructure, Planning and Logistics


E: infrastructure.NT@nt.gov.au | T: (08) 8999 5511

NT Infrastructure Plan and Pipeline

The NT Infrastructure Plan and Pipeline 2022 provides a detailed roadmap to the investments that will enact the NT Government's vision of a sustainable and diverse \$40 billion economy by 2030. The Plan and Pipeline identifies projects, programs and proposals that will address challenges and capture opportunities in each of the regions throughout the Territory from a nationally significant perspective. The Territory-wide view identifies projects in the 6 distinct regions.

W: dipl.nt.gov.au/infrastructure-plan-pipeline

Lifecycle stage:

-  Growth or innovation

Offering type:

-  Support

Department of the Chief Minister and Cabinet

E: jobsfund@nt.gov.au

Local Jobs Fund

The Local Jobs Fund is an initiative aimed at creating more local jobs and accelerating major and significant projects. The co-investment fund supports economic transformational projects and is comprised of a suite of three products:

- Business Investment Concessional Loans
- Equity Co-investments
- Grants program

Eligibility criteria:

- registered for corporate and tax purposes in Australia

W: jobsfund.nt.gov.au

Lifecycle stage:

- Establishment
- Growth or innovation

Offering type:

- Funding

NT WorkSafe

E: ntworksafe@nt.gov.au | T: 1800 019 115

Small Business Safety Program

The Small Business Safety Program supports businesses to understand and comply with work health and safety obligations. Support provided by NT WorkSafe includes advice on health and safety issues and safety management systems, strategy and solution development and access to resources and guidance material.

W: worksafe.nt.gov.au/small-business-support

Lifecycle stage:

- Establishment
- Growth or innovation

Offering type:

- Support

Northern Territory Consumer Affairs

E: consumer@nt.gov.au | T: 1800 019 319

Northern Territory Consumer Affairs

NT Consumer Affairs is responsible for regulation and administration of consumer protection legislation in the Territory. This includes providing information and education to businesses about their rights and responsibilities under the Australian Consumer Law and other legislation.

W: consumeraffairs.nt.gov.au

Lifecycle stage:

- Growth or innovation

Offering type:

- Support

Investment Territory

E: investment@nt.gov.au | T: (08) 8999 6020

Assist with investment in the NT

Investment Territory provides customised information to potential investors including:

- an overview of key sectors and investment opportunities including details of specific projects
- advice on grants and programs, business and economic data
- introductions to government contacts, including international representatives, and Territory business and industry networks
- support with investment related visits to the Territory

W: invest.nt.gov.au

Lifecycle stage:

- Idea
- Establishment
- Growth or innovation

Offering type:

- Support

Jacana Energy

E: smallbusiness@jacanaenergy.com.au | T: 1800 522 262

Feed-in-Tariff

The NT Government owned electricity retailer, Jacana Energy, currently offers a Standard Feed-in-Tariff for businesses who export their excess energy during the day back to the grid.

W: jacanaenergy.com.au/your-business/solar-power-your-business

Lifecycle stage:

- Establishment
- Growth or innovation

Offering type:

- Funding



KTM Builders, Darwin

Support from the Australian Government

This section outlines current support and assistance provided by the Australian Government.

business.gov.au has a number of free tools and resources to help you and your business succeed including information on how to start a business, planning and marketing, employing people and more.

You can also search for a business advisor, grants and programs and local business events.

The Australian Government has a dedicated team, available for calls between 8am and 8pm Monday to Friday.

E: business.gov.au/email-us

T: 13 28 46

W: business.gov.au



Australian Border Force

E: business.gov.au/email-us | T: 13 28 46

Australian Trusted Trader

Australian Trusted Trader reduces red tape for Australian importing and exporting businesses at the border, improves certainty in export markets and expedites the flow of their cargo in and out of Australia to support faster access to market.

W: abf.gov.au/about-us/what-we-do/trustedtrader

Lifecycle stage:

- Establishment
- Growth or innovation

Offering type:

- Support

Australian Business Licence and Information Service (ABLIS)

T: 1800 193 111

Resources for business

ABLIS provides information on state, territory, local and Australian government licences, permits, approvals, regulations and codes of practice.

W: ablis.business.gov.au

Lifecycle stage:

- Idea
- Establishment
- Growth or innovation
- Exit

Offering type:

- Support

Australian Securities and Investments Commission (ASIC)

T: 1300 300 630

Resources for business

ASIC provides information and guides to help start and manage a business or company.

W: asic.gov.au/for-business

Lifecycle stage:

- Idea
- Establishment
- Growth or innovation
- Exit

Offering type:

- Support

Australian Taxation Office (ATO)

E: business.gov.au/email-us | T: 13 28 46

Concessions and allowances

The ATO offers a range of concessions and allowances that eligible businesses can access including:

- Instant Asset Write-Off
- Backing Business Investment – Accelerated Depreciation
- Excise Concession

Businesses are encouraged to seek advice from their tax agent on these programs.

W: ato.gov.au/Business

Lifecycle stage:

- Establishment
- Growth or innovation

Offering type:

- Funding

Supporting your Small Business

The ATO offers a range of free tools and services to make it easier for small businesses to get their tax and superannuation right, and to manage and grow their business and get back on track if needed.

W: ato.gov.au/Business/Bus/Supporting-your-small-business

Lifecycle stage:

- Establishment
- Growth or innovation

Offering type:

- Support

Webinars and workshops

The ATO offers free webinars and workshops to help businesses access information on a variety of tax topics.

W: ato.gov.au/Business/Starting-your-own-business/Small-business-webinars-and-workshops

Lifecycle stage:

- Establishment
- Growth or innovation

Offering type:

- Support

Australian Trade and Investment Commission (Austrade)

T: 13 28 78

Austrade


Australian Trade and Investment Commission (Austrade) have programs and services to help exporters, investors, Australia's education sector and tourism sector. Grants and programs are available to help businesses export and expand into overseas markets.


Eligibility criteria:

- annual turnover of less than \$20 million

W: austrade.gov.au/en

Lifecycle stage:

 Growth or innovation

 Establishment

Offering type:

 Funding

 Support

Landing Pads


Landing Pads provides start-ups with a workspace for up to 90 days in a global innovation hub, along with access to coaching, investors, customers, training and networking events. Scaleups participate in an immersive program in one of Austrade's seven Landing Pad cities: San Francisco, New York, Bengaluru, Shanghai, Singapore, London and Tel Aviv.

E: landingpads@austrade.gov.au

W: austrade.gov.au/landingpads/about-landing-pads

Lifecycle stage:

 Establishment

 Growth or innovation

Offering type:

 Support

Department of Climate Change, Energy, the Environment and Water (DCCEEW)

E: dcceew.gov.au/about/contact | T: 1800 920 528


Recycling Modernisation Fund - Plastic Technology stream

The Recycling Modernisation Fund Plastic Technology stream supports projects that drive significant increases in Australia's recycling and recovery rates for hard to recycle plastics. The program also supports collaboration across supply chains to promote a safe circular economy.

Applications are made by state and territory governments, who will work with project applicants to develop their proposals.

W: nt.gov.au/rmf-plastic

Lifecycle stage:

 Growth or innovation

Offering type:

 Funding

Department of Education | Department of Employment and Workplace Relations

Self-Employment Assistance

Self-Employment Assistance provides support for business ideas or existing business operations through its flexible services including:

- Exploring Self-Employment Workshops
- Business Plan Development
- Free accredited Small Business Training
- Business Advice Sessions
- Business Health Checks
- Small Business Coaching

The Self-Employment Assistance program is delivered by My Pathways in the NT.

T: 1800 308 838

W: mypathway.com.au/self-employment

Lifecycle stage:

 Idea

 Establishment

Offering type:

 Funding

 Support

CSIRO

E: csiro.au/en/contact | T: 1300 363 400

CSIRO Kick-Start

CSIRO's Kick-Start program helps start-ups and small businesses overcome barriers to pursue research and development activities, by providing an end-to-end facilitation service including advice, connections and funding.


Eligibility criteria:

- annual turnover and operating expenditure of less than \$1.5 million

W: csiro.au/en/work-with-us/funding-programs/SME/CSIRO-Kick-Start

Lifecycle stage:


















 Establishment

 Growth or innovation

Offering type:

 Funding

 Support

Department of Industry, Science and Resources (DISR) E: business.gov.au/email-us T: 13 28 46	
AusIndustry Outreach Network AusIndustry provides a connection between small and medium size business and government. For over 25 years AusIndustry has continued to be a valuable hub, nurturing partnerships and networks, providing information and connections to help navigate local, state and commonwealth government support to get the best for each business. W: business.gov.au/AusIndustry	Lifecycle stage:  Growth or innovation Offering type:  Support
Early Stage Venture Capital Limited Partnership The Early Stage Venture Capital Limited Partnership provides fund managers and investors with support to help stimulate early stage venture capital investments. Benefits include tax exemptions on an investor's share of a fund's income and tax gains. W: business.gov.au/grants-and-programs/early-stage-venture-capital-limited-partnerships	Lifecycle stage:  Establishment  Growth or innovation Offering type:  Support  Funding
Industry Growth Program The Industry Growth Program will support innovative small and medium enterprises undertaking commercialisation and/or growth projects within the National Reconstruction Fund (NRF) priority areas. Participating businesses will have access to Advisory Services to help them overcome significant challenges that may be associated with their projects. Successful applicants will be connected to an Industry Growth Program Adviser who will provide tailored advice to support their commercialisation and/or growth project. Once they have received this advice, they may also be able to apply for: <ul style="list-style-type: none"> grants of \$50,000 to \$250,000 to support early-stage commercialisation projects grants of \$100,000 to \$5 million for commercialisation and growth projects. W: https://business.gov.au/grants-and-programs/industry-growth-program	Lifecycle stage:  Growth or innovation Offering type:  Support  Funding
Department of Industry, Science and Resources (DISR) E: business.gov.au/email-us T: 13 28 46	
Inspiring Australia Inspiring Australia administers grants to support innovative activities and participation in science, technology, engineering and mathematics (STEM). The funding supports activity that draws the community's attention towards science, enabling people to participate in science whilst fostering partnerships between the community, research organisations and industry. E: inspirednt@cdu.edu.au T: (08) 8946 7721 W: inspirednt.net/grants	Lifecycle stage:  Growth or innovation Offering type:  Funding
Research and Development Tax Incentive (R&DTI) The R&DTI offers a tax offset for companies conducting eligible research and development activities to encourage investment in research and development, and to help businesses innovate and grow. W: business.gov.au/grants-and-programs/research-and-development-tax-incentive	Lifecycle stage:  Growth or innovation Offering type:  Support
The Digital Solutions – Australian Small Business Advisory Services The Digital Solutions program works with businesses to adopt digital tools to save time and money, and to help grow their business. Digital Solutions is a seven hour packaged service that offers three hours of one-on-one tailored support, as well as group workshops or webinars. Eligibility criteria: <ul style="list-style-type: none"> less than 20 full-time (or equivalent) employees W: business.gov.au/grants-and-programs/digital-solutions-australian-small-business-advisory-services	Lifecycle stage:  Growth or innovation Offering type:  Support
Tradex Scheme The Tradex Scheme provides a cash flow benefit for importers who subsequently export the goods. The scheme provides importers an upfront exemption from Customs duty and GST. W: business.gov.au/grants-and-programs/tradex-scheme	Lifecycle stage:  Growth or innovation Offering type:  Support

Export Finance Australia

E: info@exportfinance.gov.au | T: 1800 093 724

Export Finance Australia Bonds


Export Finance Australia provides small to medium export businesses with bonds as security for export contracts where businesses need to provide bonds (or guarantees) as part of a contract and their bank is unable to provide a bond or requires security they are unable to provide.

Eligibility criteria:

- annual turnover of more than \$250,000
- established for at least 2 years

W: exportfinance.gov.au/how-we-can-help/our-solutions/bonds

Lifecycle stage:

 Growth or innovation

Offering type:

 Funding

 Support

Finance support

Export Finance Australia offers two programs for finance support, the Small Business Export Loan and the Export Finance Australia Loan. The loans are designed to meet the specific needs of small and medium-sized enterprises, to help them take advantage of export opportunities when financial institutions cannot help. Loan accessibility is conditional on business revenue.

Eligibility criteria:

- annual turnover of more than \$250,000
- established for at least 2 years

W: exportfinance.gov.au/how-we-can-help/our-solutions/loans

Lifecycle stage:

 Growth or innovation

Offering type:

 Funding

 Support

Northern Australia Infrastructure Facility (NAIF)


E: naif@naif.gov.au | T: 1300 466 243

On-Lending Partnership

The On-Lending Partnership is a funding arrangement between NAIF and the NT Local Jobs Fund. Loans are available to eligible borrowers to support the development and expansion of enabling infrastructure in the NT. Projects must meet requirements under the Public Benefit Plan and the Indigenous Engagement Strategy.

W: naif.gov.au/about-naif-finance/how-we-operate

Lifecycle stage:

 Growth or innovation

Offering type:

 Funding

 Support



Support from non-government organisations

This section outlines the support and assistance provided to NT businesses by non-government organisations.

Beyond Blue

T: 1300 945 301

NewAccess for Small Business Owners




NewAccess for Small Business Owners is a mental health coaching program to give small business owners support during challenging times. A NewAccess coach works side by side with business owners to overcome difficult issues and provide practical skills to help manage stress.

Eligibility criteria:

- must have 20 employees or less

W: beyondblue.org.au/get-support/newaccess/newaccess-for-small-business-owners

Lifecycle stage:

-  Establishment
-  Growth or innovation
-  Exit

Offering type:

-  Support

Business Enterprise Centre NT (BEC NT)

T: 1800 229 500

Business support

BEC NT works with businesses through all stages of the business lifecycle, offering support in areas such as strategic development, sales, marketing and mentoring.

BEC NT offers a free Essential Business Skills Course to give a new business the tools they need to help turn ideas into actions by giving them the knowledge and skills needed to take the first steps on the business journey.

W: becnt.com.au/services

Lifecycle stage:

-  Idea
-  Establishment
-  Growth or innovation
-  Exit

Offering type:

-  Support

Chamber of Commerce NT (Chamber NT)



E: membership@chambernt.com.au | T: (08) 8982 8100

Membership

The Chamber NT is an employer association that lobbies on behalf of its members on issues that impact on business operations. Member benefits include industry knowledge and support, discounts to events and training, information and networking opportunities.

W: chambernt.com.au/membership

Lifecycle stage:

-  Establishment
-  Growth or innovation

Offering type:

-  Support

Darwin Innovation Hub (DIH)

T: (08) 8943 0600

Growth Roadmap

Growth Roadmap helps businesses improve their practices, become more competitive, and take advantage of growth opportunities. A dedicated growth facilitator provides access to extensive networks, information, resources, strategies and specialists unique to a business's needs.

W: darwininnovationhub.com.au/innovation/business-growth-northern-territory/entrepreneurs-programme-northern-territory

Lifecycle stage:

-  Growth or innovation

Offering type:

-  Funding
-  Support

DIH (continued)

T: (08) 8943 0600

Start NT

Start NT provides a life-cycle commercialisation pathway for early stage start-ups looking to scale up and become investment ready in the NT.

W: darwininnovationhub.com.au/innovation/business-growth-northern-territory/start-nt-program

Lifecycle stage:



Offering type:



Venture Capital Network

The DIH is part of a growing innovation ecosystem that provides access to co-investment.

W: darwininnovationhub.com.au/innovation/venture-capital

Lifecycle stage:



Offering type:



Impact North

E: hello@impactnorth.org.au | T: 0455 148 833

Resources, networking and advocacy for social enterprises

Impact North is a community for Northern Australian businesses that are creating social, environmental and cultural impact. Members have access to peer-to-peer support, connections to the broader social enterprise community and promotion opportunities through its website, speaker spots, advocacy campaigns and more.

W: impactnorth.org.au

Lifecycle stage:



Offering type:



Industry Capability Network (ICN)

E: info@icnnt.org.au | T: 1300 961 139

ICN NT

ICN NT maximises procurement and supply opportunities for NT industry, makes it easier for buyers and suppliers to do business in the NT and provides support services for buyers and suppliers, such as:

- identify, develop and match opportunities for businesses to connect
- source competitive local suppliers
- help local suppliers access national and international opportunities

W: icn.org.au/who-are-we-our-team/#nt

Lifecycle stage:



Offering type:



Many Rivers

E: enquiry@manyrivers.org.au | T: 1300 626 974

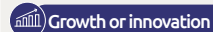
Small Business Support

The Small Business Support program provides practical support with business planning, business registration and insurance requirements, market research, risk analysis, review of cashflow, and establishing links with customers and suppliers. This program is targeted at people who:

- are from low-income households
- identify as Aboriginal or Torres Strait Islander
- currently rely on government income support

W: manyrivers.org.au/programs/small-business-support

Lifecycle stage:



Offering type:



Paspalis

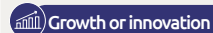
E: compliance@paspalis.com.au | T: (08) 8943 0600

Paspalis Innovation Investment Fund

The Paspalis Innovation Investment Fund invests in companies seeking growth in the Asia Pacific region to support innovation and early-stage ventures which are conducted in, associated with, and provide an economic advantage to the NT.

W: paspalis.com.au/paspalis-innovation-investment-fund-piif3

Lifecycle stage:



Offering type:



Regional Development Australia - Northern Territory

E: admin@rdant.com.au | T: (08) 8941 7550

Regional Development Australia NT

Regional Development Australia Northern Territory (RDA NT) is a local not-for-profit concerned with supporting the sustainable development of the Northern Territory. RDA NT facilitate regional development through supporting businesses explore funding opportunities across all levels of government, while providing tailored advice and relevant data to inform regional projects.

W: business.gov.au/grants-and-programs/industry-growth-program

Lifecycle stage:



Offering type:



The Grants Hub

Grants Directory

The Grants Directory is an online database of grants from government, businesses, philanthropic sources, private donors, trusts and various other providers. Membership subscription charges apply.

W: thegrantshub.com.au/grants-directory

Lifecycle stage:



Offering type:



Support for Aboriginal businesses

This section outlines current support and assistance which focuses on Aboriginal and Torres Strait Islander businesses in the NT.

These programs only apply to Aboriginal corporations or majority Aboriginal owned business.

Aboriginal Peak Organisations NT


E: info@agmp.org.au | T: (08) 8944 6626

Aboriginal Governance and Management Program (AGMP)

The AGMP supports the strengthening of Aboriginal organisations across the NT through workshops, mentoring and support in good governance and cross-cultural management.

W: aboriginalgovernance.org.au/areas-of-support

Lifecycle stage:

 Growth or innovation

Offering type:

 Support

Department of Environment, Parks and Water Security

E: RangerGrants.DEPWS@nt.gov.au | T: (08) 8995 5073

Aboriginal Ranger Grants Program (ARGP)

The AGRP provides support to Aboriginal Ranger groups and land and sea managers to undertake conservation and land and sea management on their country.

W: depws.nt.gov.au/programs-and-strategies/aboriginal-ranger-grants-program

Lifecycle stage:

 Growth or innovation

Offering type:

 Funding

 Support

Department of Industry, Tourism and Trade

E: businessinfo@nt.gov.au | T: 1800 193 111

Aboriginal Business Development Program (ABDP)

The ABDP assists Aboriginal people interested in starting or expanding a business in the NT. The program offers support with creating new enterprises, business growth and sustainability, increasing or developing knowledge and skills and creating new employment. The program includes one-on-one support from a Small Business Champion.

W: nt.gov.au/grants-directory

Lifecycle stage:

 Idea

 Establishment

 Growth or innovation

Offering type:

 Support

Enterprise Learning Projects (ELP)

E: hello@elp.org.au

Incubation program

ELP's Incubation program supports remote Aboriginal and Torres Strait Islander entrepreneurs who are looking to grow or evolve their existing businesses and expand their networks and skills.

W: elp.org.au/incubation-program

Lifecycle stage:

 Growth or innovation

Offering type:

 Support

Mentorship program

ELP's Mentorship program supports emerging entrepreneurs who are getting started with an idea or establishing a business. The program leads into the Incubation program and is well-suited to entrepreneurs who currently have limited time to dedicate to their business.

W: elp.org.au/mentorship-program

Lifecycle stage:

 Idea

 Growth or innovation

Offering type:

 Support

First Australians Capital (FAC)



E: info@firstaustralianscapital.org

Indigenous Business support

FAC supports Indigenous enterprises to grow a business through access to finance, networks and market opportunities, providing a range of financial products including venture debt, equity and equity-like, patient capital and more.

W: firstaustralianscapital.org/indigenous-business

Lifecycle stage:

-  Establishment
-  Growth or innovation

Offering type:

-  Support

Indigenous Business Australia (IBA)

T: 1800 107 107

Business Essentials workshops

IBA offers a range of tailored business essentials workshops to assist business owners in meeting the challenges faced at each stage of the business lifecycle.

W: iba.gov.au/business/business-skills-workshops

Lifecycle stage:

-  Idea
-  Establishment
-  Growth or innovation

Offering type:



-  Support

Business Loan

The Business Loan Package is designed to assist with working capital requirements, purchase of existing businesses, plant and equipment and other commercial assets.

W: iba.gov.au/business/finance/business-loan

Lifecycle stage:

-  Establishment
-  Growth or innovation

Offering type:


-  Support

Invoice finance

IBA provides Invoice Finance to assist Indigenous-owned businesses to take advantage of new contract or sales opportunities that may otherwise be out of reach. Invoice finance provides businesses with revolving cash flow based on the value of credit sales or major contracts.

W: iba.gov.au/business/finance/invoice-finance

Lifecycle stage:

-  Growth or innovation

Offering type:

-  Support

IBA (continued)

T: 1800 107 107

Performance bonds


A performance bond is issued to one party of a contract (the beneficiary) as security against the failure of the other party to meet obligations specified in the contract. IBA can issue the bond directly to the beneficiary in a format acceptable to the beneficiary of the bond.

Eligibility criteria:

- be incorporated or be a partnership/joint venture between incorporated entities

W: iba.gov.au/business/finance/performance-bonds

Lifecycle stage:

-  Growth or innovation

Offering type:

-  Support

Start-up Finance Package

IBA's Start-Up Finance Package is designed to help new businesses get off the ground. Through this package, IBA will award up to 30% of a new business loan as a grant to purchase assets for a business, as well as payment flexibility and planning assistance.

Eligibility criteria:

- trading less than two years
- less than \$400k in annual turnover

W: iba.gov.au/business/finance/start-finance-package

Lifecycle stage:

-  Establishment

Offering type:

-  Funding

Indigenous Land and Sea Corporation



T: 1800 818 490

Our Country Our Future

The Our Country Our Future program supports land or water related opportunities for Indigenous Australians by providing funding, advice and capability support, connections and partnership facilitation.

W: ilsc.gov.au/partner-with-us/our-country-our-future

Lifecycle stage:

-  Idea
-  Establishment
-  Growth or innovation

Offering type:

-  Funding
-  Support

Many Rivers

E: enquiry@manyivers.org.au | T: 1300 626 974

Community Economic Development (CED)

The CED program provides support to regional and remote Indigenous communities that wish to establish or grow economic activity on their land. Support is provided through CED Managers who work with participants to strengthen their understanding, planning, leadership, and organisation to actively participate in the Australian economy.

W: manyivers.org.au/programs/community-economic-development

Lifecycle stage:

-  Idea
-  Establishment
-  Growth or innovation

Offering type:

-  Support

Northern Territory Indigenous Business Network (NTIBN)

E: admin@ntibn.com.au | T: 1300 192 164



Indigenous Certification

NTIBN is the preferred certifying authority in the NT for Aboriginal businesses. Full certification is recognised through provision of a member badge to use in materials as evidence of a business's authenticity as an Aboriginal Business Enterprise.

NTIBN also supports businesses wanting to transition to being majority Aboriginal owned and controlled (51% or more) and provide provisional certification while a business is transitioning.

W: ntibn.com.au

Lifecycle stage:

-  Establishment
-  Growth or innovation

Offering type:

-  Support

National Indigenous Australians Agency



T: (08) 7972 4100 (Darwin) or 1800 079 098

Indigenous Advancement Strategy (IAS)

The IAS provides funding through grants and procurement activities, including through its Community Initiated Proposals process where applications for funding are developed with or by the community or group that will be impacted by the activity.

W: niaa.gov.au/indigenous-affairs/grants-and-funding/indigenous-advancement-strategy

Lifecycle stage:

-  Establishment
-  Growth or innovation

Offering type:



-  Funding
-  Support

iNDiSTRY Connect - Blak Business Directory

NTIBN's Blak Business Directory promotes and elevates certified NT Indigenous businesses through promoting supply chain diversity, providing search capability, supporting Indigenous Procurement Policy fulfilment and providing connection opportunities for Requests for Quote and Expressions of Interest.

W: ntibnportal.ntibn.com.au/pricing

Lifecycle stage:

-  Establishment
-  Growth or innovation

Offering type:

-  Support

Northern Territory Aboriginal Investment Corporation (NTAIC)

E: grants@ntaic.org.au | T: 1800 943 039


NT Aboriginal Investment Corporation

The NTAIC is bringing the Aboriginal Benefits Account (ABA) back to the Northern Territory (NT). NTAIC Grants Program funds projects that benefit Aboriginal people living in the NT. Aboriginal individuals and organisations in the Northern Territory (NT) are invited to apply for a NTAIC Grant.

Come and meet with the NTAIC Grants Team to find out more.

W: ntaic.org.au/

Lifecycle stage:

-  Establishment

Offering type:

-  Funding
-  Support

iNDiSTRY North - Business and Employment Hub

Owned by NTIBN certified members, iNDiSTRY North delivers Indigenous business service offerings and the establishment of spaces for Indigenous business in the NT. iNDiSTRY North delivers connection services to members and key stakeholders across the NT.

W: ntibn.com.au

Lifecycle stage:

-  Idea
-  Establishment
-  Growth or innovation

Offering type:


-  Support

Membership

The NTIBN is a group of Indigenous businesses working together to create more opportunity and greater potential for Indigenous business in the NT. Member benefits include a listing on the iNDiSTRY Connect profile, service streams, networking and events, #BlakFirst policies, advocacy, marketing collateral and Indigenous business certification.

W: ntibnportal.ntibn.com.au/pricing

Lifecycle stage:

-  Establishment
-  Growth or innovation

Offering type:

-  Support

Office of the Registrar of Indigenous Corporations (ORIC)E: info@oric.gov.au | T: 1800 622 431**LawHelp**

LawHelp is a referral service provided in partnership with some of Australia's top lawyers and law firms who volunteer their time and expertise to give not-for-profit Aboriginal and Torres Strait Islander corporations access to pro bono legal assistance.

E: lawhelp@oric.gov.auW: oric.gov.au/lawhelp**Lifecycle stage:**

Establishment

Growth or innovation

Exit

Offering type:

Support

Registration

Indigenous organisations can register for free with ORIC under the Corporations (Aboriginal and Torres Strait Islander) Act 2006 (CATSI). ORIC registration allows for the corporation's rule book to accommodate Aboriginal or Torres Strait Islander customs and traditions and for the corporation to operate nationally. Registration also provides access to ORIC's advice, support and services.

W: oric.gov.au/registration-options**Lifecycle stage:**

Idea

Establishment

Growth or innovation

Offering type:

Support

Resources

ORIC provides a range of free information, guides, templates and factsheets to support organisations to operate effectively.

W: oric.gov.au/resources**Lifecycle stage:**

Idea

Establishment

Growth or innovation

Offering type:

Support

Training

ORIC provides public education programs to improve corporate governance standards among Aboriginal and Torres Strait Islander corporations. The training programs are designed to increase governance knowledge within corporations but also improve skill levels, efficiency and accountability.

Eligibility criteria:

- must be registered under the CATSI Act

W: oric.gov.au/training/about-our-courses**Lifecycle stage:**

Establishment

Growth or innovation

Offering type:

Support

Supply Nation

T: 1300 055 298

Indigenous Business Direct

Supply Nation works to connect verified Indigenous businesses on Indigenous Business Direct, Australia's largest national directory of Indigenous businesses for corporate, government and not-for-profit members. Benefits includes a listing on the Supply Nation directory, support and advice, access to events, training and more.

W: supplnation.org.au**Lifecycle stage:**

Establishment

Growth or innovation

Offering type:

Support

Indigenous Registration or Certification

Businesses registered with Supply Nation are connected with motivated buyers from across Australia. Supply Nation recognises two levels of Indigenous ownership:

- Registered (50% or more Aboriginal and/or Torres Strait Islander ownership)
- Certified (51% or more Aboriginal and/or Torres Strait Islander owned, managed and controlled)

W: supplnation.org.au/benefits/supplier**Lifecycle stage:**

Establishment

Growth or innovation

Offering type:

Support



Gopu Store, Nhulunbuy

Support for businesses operating in specific industries

This section outlines current support and assistance provided to specific priority and emerging sectors in the NT, including advanced manufacturing, agribusiness, civil and construction, creative industries, human services, mining and energy, space and defence and tourism.

Department of Industry, Innovation and Science


E: business.gov.au/email-us | T: 13 28 46

Industry Growth Centres Initiative

The Industry Growth Centres Initiative provides support including workshops and training, networking opportunities, research and developer connections, project funding and more in the six growth centres for the six sectors of competitive strength and strategic priority. These include advanced manufacturing; cyber security; food and agribusiness; medical technologies and pharmaceuticals; mining equipment, technology and services; and oil, gas and energy resources.

W: business.gov.au/grants-and-programs/industry-growth-centres-initiative

Lifecycle stage:

 Growth or innovation

Offering type:

 Funding

 Support

Advanced manufacturing

Advanced Manufacturing Growth Centre


E: applications@amgc.org.au | T: 0402 356 240

Advanced Manufacturing Ecosystem (AME) Fund

The AME Fund supports growth in advanced manufacturing capabilities in the NT, increases investment in and output of advanced manufacturing activity, and growth in the number of advanced manufacturing jobs located in the NT.

W: amgc.org.au/projects

Lifecycle stage:

 Growth or innovation

Offering type:

 Funding

Agribusiness

AgriFutures Australia


E: info@agrifutures.com.au | T: (02) 6923 6900

RD&E Investment

AgriFutures Australia invests in research, development and engineering that improves the sustainability and profitability of new and established rural industries and furthers understanding of rural issues of national and global significance.

W: agrifutures.com.au/researchers

Lifecycle stage:

 Growth or innovation

Offering type:

 Funding

Agribusiness (continued)

Australian Government - Regional Investment Corporation


E: applications@ric.gov.au | T: 1800 875 675

Farm Investment Loans

Farm Investment Loans help eligible farm businesses build and maintain diversity in the markets they supply and take advantage of new and emerging opportunities across Australia and overseas.

W: ric.gov.au/farm-investment

Lifecycle stage:

 Growth or innovation

Offering type:

 Funding


 Support

Plantation Loan: Farmers

The Plantation Loan scheme aims to support plantation expansion across Australia and increase domestic wood supply and the growth of regional economies and communities.

W: ric.gov.au/plantation

Lifecycle stage:

 Growth or innovation

Offering type:

 Funding

 Support

Australian Taxation Office (ATO)


E: business.gov.au/email-us | T: 13 28 46

Accelerated Depreciation for Primary Producers

The Accelerated Depreciation for Primary Producers provides farmers with tax deductions for the full cost of fencing or fodder storage assets.

W: business.gov.au/grants-and-programs/Accelerated-Depreciation-for-Primary-Producers

Lifecycle stage:

 Growth or innovation

Offering type:

 Support

Department of Agriculture, Fisheries and Forestry

T: 1800 900 090

Farm Management Deposits (FMD) Scheme

The FMD Scheme provides primary production businesses with tax deductions on farm management deposits to assist with inconsistent income from natural disasters, climate and market changes.

Eligibility criteria:

- non-primary production income must be less than \$100,000 in the financial year when the deposit is made

W: agriculture.gov.au/agriculture-land/farm-food-drought/drought-assistance/fmd

Lifecycle stage:

 Growth or innovation

Offering type:

 Support

Department of Agriculture, Fisheries and Forestry (continued)

T: 1800 900 090

Northern Western Australia and Northern Territory Drought Resilience Adoption and Innovation Hub

The Hub will transform the drought resilience of farmers, traditional owners and communities in the NT and Northern Western Australian tropical Top End and rangelands by focusing on pastoral, broadacre, horticulture and forestry systems and water management.

W: nwantdroughthub.org.au

Lifecycle stage:

 Growth or innovation

Offering type:

 Support

Department of Industry, Tourism and Trade

E: businessinfo@nt.gov.au | T: 1800 193 111

NT Horticultural Netting Program

The NT Horticultural Netting Program is a joint initiative supported by the NT and Australian Governments to support the delivery of funds to primary producers of commercial horticultural crops to purchase and install horticultural netting to increase crop productivity.


Eligibility criteria:

- earn more than 50% of total income from primary productions

E: plant.industries@nt.gov.au

W: nt.gov.au/grants-directory

Lifecycle stage:

 Growth or innovation

Offering type:

 Funding

Future Drought Fund


The Future Drought Fund provides secure, continuous funding for drought resilience initiatives that will help Australian farms and communities prepare for the impacts of drought.

The Australian Government and the NT Government have entered into funding agreements for the provision of these programs:

- Farm Business Resilience Program
- Regional Drought Resilience Planning Program

W: industry.nt.gov.au/future-drought-fund

Lifecycle stage:

 Growth or innovation

Offering type:

 Funding



 Support


Agribusiness (continued)

Northern Territory Cattlemen's Association (NTCA)
E: office.darwin@ntca.org.au | T: (08) 8981 5976

Membership
The NTCA is the peak body for the NT cattle industry, providing leadership at the NT, national and international level on industry, trade, resource management, and economic and social policy. Full members can access all services and assistance provided by the NTCA.

W: ntca.org.au/about-us/membership-0

Lifecycle stage:
 Establishment
 Growth or innovation

Offering type:
 Support

Northern Territory Livestock Exporters Association (NTLEA)
E: ceo@ntlea.com.au | T: 0476 685 324

Membership
The NTLEA represents the interests of the NT's livestock export industry, promoting sustainable export supply chains connecting Northern Australia with South East Asia. NTLEA serves its members by seeking to improve infrastructure, maintaining good communication with peak bodies and other industry stakeholders, and supporting members to improve capacity to do business.

W: ntlea.com.au



Lifecycle stage:
 Establishment
 Growth or innovation


Offering type:
 Support

Northern Territory Road Transport Association (NTRTA)
E: ntrta@inet.net.au | T: 0400 107 223

Membership
The NTRTA is the peak industry association representing the interests of the road transport industry in the NT. Member benefits include professional representation and advice, access to information about the industry and relevant issues and more.

W: ntrta.asn.au/membership



Lifecycle stage:
 Establishment
 Growth or innovation


Offering type:
 Support

Northern Territory Seafood Council (NTSC)
E: admin@ntsc.com.au | T: (08) 8981 5194

Membership
The NTSC promotes and develops the NT seafood industry. Full NTSC Membership is through ownership of a professional fishing licence in the NT. Member benefits include access to a range of resources including policy position papers, information on projects underway, lodged NTSC submissions and access to industry events and workshops.

W: ntsc.com.au/content/membership-2

Lifecycle stage:
 Establishment
 Growth or innovation

Offering type:
 Support

Rural Business Support (RBS)
E: enquiries@ruralbusinesssupport.org.au | T: 1800 836 211

Rural Financial Counselling Service (RFCS)
Through the RFCS, Rural Financial Counsellors support eligible farmers, growers and rural small business owners who are experiencing financial difficulties to understand their financial position, navigate financial issues, develop plans to manage cash flow and creditor payments, access dispute resolution services, consider succession pathways and seek broader professional advice and support.

W: ruralbusinesssupport.org.au/what-we-do/rfcs



Lifecycle stage:
 Establishment
 Growth or innovation


Offering type:
 Support

Northern Territory Farmers Association (NT Farmers)
E: accounts@ntfarmers.org.au | T: (08) 8983 3233

Membership
NT Farmers represents and supports the plant-based agricultural sector of the NT. Direct support activities to the industry include biosecurity awareness, horticultural extension and advice, the promotion of the industry to job seekers, agricultural education activities in classrooms and industry field days.

W: ntfarmers.org.au/become-a-memeber

Lifecycle stage:
 Establishment
 Growth or innovation

Offering type:
 Support

Civil and construction

Civil Contractors Federation Northern Territory (CCF NT)



E: ccfnt@ccfnt.com.au | T: (08) 8999 6221

Membership

CCF NT is the NT member-based representative body of civil engineering contractors in Australia, providing assistance and expertise in contractor development and industry issues. Member benefits include access to industry working groups and committees, networking and training opportunities, and business improvement tools.

W: ccfnt.com.au/membership

Lifecycle stage:

-  Establishment
-  Growth or innovation

Offering type:

-  Support

Property Council of Australia - Northern Territory

T: (08) 8943 0666



Membership

The Property Council of Australia is the leading advocate for Australia's property industry including those who invest, own, manage and develop in all sectors of property, creating landmark projects and environments where people live, work, shop, and play.

Member benefits include professional development opportunities, access to economic and property related data, networking events and sponsor opportunities.

W: propertycouncil.com.au

Lifecycle stage:

-  Establishment
-  Growth or innovation

Offering type:

-  Support

Engineers Australia - Northern Division



E: nt@engineersaustralia.org.au | T: 1300 653 113

Membership

Engineers Australia is the peak body for the engineering profession in Australia, with the NT divisional committee providing localised support. Member benefits include professional development opportunities, networking events, support and mentoring, and access to online resources.

W: engineersaustralia.org.au/membership

Lifecycle stage:

-  Establishment
-  Growth or innovation

Offering type:

-  Support

Urban Development Institute of Australia – Northern Territory (UDIA NT)



E: udia@udiant.com.au | T: 0412 848 331

Membership

The UDIA NT is the peak industry body for land use and residential property development organisations across the private sector and NT's public service. Member benefits include access to conferences and seminars, networking events, advocacy and sponsor opportunities.

W: udiant.com.au/index.php/membership

Lifecycle stage:

-  Establishment
-  Growth or innovation

Offering type:

-  Support

Master Builders NT



E: info@mbant.com.au | T: (08) 8922 9666

Membership

Master Builders NT represents the building and construction industry in the NT, promoting the views and interests of the industry. Master Builders NT supports builders, developers, contractors, subcontractors, suppliers and consultants to run successful businesses.

W: mbant.com.au

Lifecycle stage:

-  Establishment
-  Growth or innovation

Offering type:

-  Support

Women Building Australia

E: wba@masterbuilders.com.au | T: (02) 6202 8888

Business support

Women Building Australia supports advancing women in the building and construction industry. Support available includes business coaching, mentorships, a business register and opportunities to hear from ambassadors and influencers in the industry.

W: womenbuildingaustralia.com.au

Lifecycle stage:

-  Establishment
-  Growth or innovation

Offering type:

-  Support

Creative industries

Department of Industry, Tourism and Trade




E: screen.territory@nt.gov.au

Screen Territory

Screen Territory assists with promoting and strengthening the screen industry in the NT. Through its funding programs and expertise, Screen Territory supports the screen production sector to make quality projects that create jobs and grow stable businesses. They also provide advice and collaborate with industry to create opportunities, and facilitate all aspects of filming in NT.

W: screenterritory.nt.gov.au/funding

Lifecycle stage:

-  Idea
-  Establishment
-  Growth or innovation

Offering type:

-  Funding
-  Support

Department of Territory Families, Housing and Communities


E: arts.office@nt.gov.au | T: 1800 678 237

Arts and Culture Grants Program (ACGP)

The ACGP offers various grants for projects that explore, develop and profile arts and culture in the NT. This program provides opportunities to grow the creative and cultural sector, encourage artistic excellence and achievement, and promote community participation in arts and culture.

W: nt.gov.au/leisure/arts-culture-heritage/grants/nt-arts-and-culture-grants-program

Lifecycle stage:

-  Growth or innovation

Offering type:

-  Funding

Department of Infrastructure, Transport, Regional Development, Communications and the Arts


E: ivais@arts.gov.au | T: 1800 006 992

Indigenous Visual Arts Industry Support (IVAIS)

The IVAIS program provides arts organisations with funding to support Aboriginal and Torres Strait Islander people in the production, promotion and marketing of their art. Funding is delivered to four primary types of organisations including art centres, industry service organisations, art fairs and arts hubs.

W: arts.gov.au/funding-and-support/indigenous-visual-arts-industry-support-program

Lifecycle stage:

-  Growth or innovation

Offering type:

-  Funding

Northern Territory Major Events Company (NTMEC)


E: major.events@nt.gov.au | T: (08) 8999 6256

Event Funding Program

The Event Funding Program supports community events and festivals, and major events that drive tourism in the NT. The program categories include Community Events, Mass Participation Events, Event Development, Major Event and Multi-year funding.

W: ntmajorevents.com.au/funding-resources/funding-program

Lifecycle stage:

-  Growth or innovation

Offering type:



-  Funding

Toolkits

The NTMEC Toolkits provide resources and tools in the areas of event planning, business planning and marketing to help businesses plan successful events.

W: ntmajorevents.com.au/funding-resources/toolkits

Lifecycle stage:

-  Establishment
-  Growth or innovation

Offering type:

-  Support

Human services

National Disability Insurance Agency


E: lac@apm.net.au | T: 1300 276 522

Local Area Coordination (LAC)

LAC works with participants of the National Disability Insurance Scheme (NDIS) to understand and access the scheme. LACs work with partner organisations with local knowledge of disability services and their community, and who work with the NDIS to deliver services for people.

W: ndis.gov.au/understanding/what-ndis/whos-delivering-ndis/lac-partners-community

Lifecycle stage:

 Growth or innovation

Offering type:

 Support

Primary Health Network Northern Territory (PHN NT)

T: (08) 8982 1000

Industry support

PHN NT provides ongoing support to businesses in the health care system by designing health promotion programs, developing workforce skills, increasing cultural awareness and competency, improving health literacy, encouraging the use of digital health systems and supporting health data management.

W: ntphn.org.au

Lifecycle stage:

 Establishment

 Growth or innovation

Offering type:

 Support

National Disability Services (NDS)

T: (08) 8941 0634


Membership

NDS is the Australian peak body for non-government disability services. Member benefits include industry news and information, policy and advocacy, professional development opportunities, networking and events, and business support services.

W: nds.org.au/index.php/nds-membership

Lifecycle stage:

 Establishment

 Growth or innovation

Offering type:

 Support



Supporting Moo, Darwin

Mining and energy

Association of Mining and Exploration Companies (AMEC)


E: info@amec.org.au | T: 1300 738 184

Membership

AMEC is the peak body of Australia's mineral exploration and mining industry and has an Advisory Committee in the NT, which supports the framing and delivery of AMEC's policy approach for the NT. Members benefit from the knowledge, networks and influence of a national association with a local focus.

W: amec.org.au/jurisdiction/nt

Lifecycle stage:

-  Establishment
-  Growth or innovation

Offering type:

-  Support

Australian Energy Producers (AEP)



E: contact@energyproducers.au | T: (02) 6247 0960

Membership

APPEA is the peak national body representing Australia's upstream oil and gas sector. Member benefits include expert advice, access to information about the industry and relevant issues and networking events.

W: energyproducers.au/members

Lifecycle stage:

-  Establishment
-  Growth or innovation

Offering type:

-  Support

Australian Government - Australian Renewable Energy Agency (ARENA)

T: 1800 804 838


Funding opportunities

ARENA accelerates the affordability of new technologies and builds investor confidence in renewable energy projects. Funding opportunities include:



- Advancing Renewables Program
- Future Fuels Program
- Regional Australia Microgrid Pilots Program
- Innovation Fund
- Industrial Energy Transformation Studies Program

W: arena.gov.au/funding

Lifecycle stage:

-  Growth or innovation

Offering type:

-  Funding
-  Support

Department of Industry, Tourism and Trade

E: businessinfo@nt.gov.au | T: 1800 193 111


NT Recycling Modernisation Fund (RMF)

The NT RMF supports infrastructure projects that add value to waste materials and retains them as resources where possible within local economies. It focuses on projects that also support sustainable job creation, business growth and industry development, particularly in regional and remote areas.


E: NTRMF.DITT@nt.gov.au

W: nt.gov.au/recycling-modernisation-fund

Lifecycle stage:

-  Growth or innovation

Offering type:

-  Funding

Australian Government - Clean Energy Regulator

E: enquiries@cleanenergyregulator.gov.au | T: 1300 553 542

Emissions Reduction Fund (ERF)

The ERF incentivises businesses to cut the amount of greenhouse gases they create and to undertake activities that store carbon. Participants can earn Australian carbon credit units for every tonne of carbon dioxide equivalent they store or avoid emitting.

W: cleanenergyregulator.gov.au/ERF/About-the-Emissions-Reduction-Fund

Lifecycle stage:

-  Growth or innovation

Offering type:

-  Support

Mining and energy (continued)

Energy Club NT


E: info@energyclubnt.com.au | T: 0459 943 845

Membership

Energy Club NT is the leading organisation in Northern Australia providing a platform to connect the energy industry, initiate and sustain business relationships, support innovation and share information.

W: energyclubnt.com.au/membership

Lifecycle stage:

 Growth or innovation

Offering type:

 Support

Northern Territory Extractive Industry Association (NTEIA)

E: admin@extractindustrynt.com | T: 0488 589 300

Membership

The NTEIA works with public authorities and other bodies or persons on matters affecting the extractive industries of the NT. NTEIA supports its members by fostering sound and modern practices and improving the status of the industry through research and investigation.

W: extractindustrynt.com

Lifecycle stage:

 Establishment

 Growth or innovation

Offering type:

 Support

Minerals Council of Australia Northern Territory (MCA NT)

E: info.nt@minerals.org.au | T: (08) 8981 4486


Membership

MCA NT is the NT arm of the Minerals Council of Australia, the leading representative body for the minerals sector. Members benefit from the MCA's advocacy efforts on issues such as economic and fiscal policy, taxation policy, climate and energy policy, Indigenous affairs, education and skills, safety, labour and deregulation.

W: minerals.org.au/mca-nt

Lifecycle stage:

 Establishment

 Growth or innovation

Offering type:

 Support

Territory Gas NT


E: GasTaskforce.CMC@nt.gov.au


Resources

Territory Gas NT produces maps, datasets, reports and other publications about the geology, geophysics and commodities of the NT. Resources available include the Spatial Territory Resource Information Kit for Exploration (STRIKE), the Geoscience Exploration and Mining Information System (GEMIS) and the Petroleum Onshore Information NT (POINT) system.

W: territorygas.nt.gov.au

Lifecycle stage:

 Establishment

 Growth or innovation

Offering type:

 Support



Space and defence

Australian Government - Defence


E: business.gov.au/email-us | T: 13 28 46

Defence Cooperative Research Centres (CRC) Program

The Defence CRC Program links industry with researchers to deliver Defence capabilities. Defence CRCs use program funding to partner with researchers and industry, particularly small to medium-sized enterprises.

W: business.gov.au/grants-and-programs/defence-cooperative-research-centres-program

Lifecycle stage:

 Growth or innovation

Offering type:

 Funding

 Support

Defence Global Competitiveness (DGC) Grant


The DGC Grant provides grants to eligible small to medium enterprises to enable them to overcome barriers to accessing export opportunities such as achieving international certifications and accreditations, and procuring and commissioning capital items.

Eligibility criteria:

- have less than 200 employees

W: business.gov.au/grants-and-programs/defence-global-competitiveness-grants

Lifecycle stage:

 Growth or innovation

Offering type:

 Funding


Office of Defence Industry Support (ODIS)

The ODIS provides advisory, guidance and mentoring services to small and medium enterprises looking to enter or expand in the defence industry. ODIS also works with State and Territory agencies, industry associations and defence business partners to help deliver capability that equips and sustains the Australian Defence Force.

E: odis.contact@defence.gov.au


W: defence.gov.au/business-industry/finding-opportunities/office-defence-industry-support

Lifecycle stage:

 Growth or innovation

Offering type:

 Support

 Funding

Australian Government - Defence (continued)


E: business.gov.au/email-us | T: 13 28 46

Skilling Australia's Defence Industry (SADI) Grants

The SADI Grants provide businesses servicing the defence sector with upskilling and training opportunities to build skills capacity and capability to meet current or future Defence needs. The program is being delivered by the NT Chamber of Commerce.

W: business.gov.au/grants-and-programs/skilling-australias-defence-industry

Lifecycle stage:

 Growth or innovation

Offering type:

 Funding

 Support

Australian Industry and Defence Network (AIDN)

E: info@aidn.org.au


Membership

AIDN is the peak industry association for small to medium enterprises wishing to do business in the Defence and security sectors. Member benefits include industry news and information, policy information, education and training, advocacy and networking opportunities.

W: aidn.org.au/membership

Lifecycle stage:

 Establishment

 Growth or innovation

Offering type:

 Support

Defence NT

E: defencent@nt.gov.au | T: 08 8999 6421

Defence NT

DefenceNT is the Northern Territory Governments primary office for engaging with matters of defence, national security and veterans affairs. DefenceNT works with industry to identify capabilities that support maintenance and sustainment across Defence's requirements across its vast estate, platforms and programs. DefenceNT assist local businesses in increasing their understanding of the Defence industry landscape and work with prime contractors and key suppliers to understand their requirements.

W: defence.nt.gov.au

Lifecycle stage:

 Growth or innovation

Offering type:

 Support

Tourism

Hospitality NT



E: admin@hospitalitynt.com.au | T: (08) 8981 3650

Membership

Hospitality NT is an industry association representing the rights and interests of its members to the NT, Federal and local governments, other relevant parties and the community. Member benefits include: access to professional advice; representation on key issues; events and networking opportunities; and resources on the latest changes and industry developments.

W: hospitalitynt.com.au/159/memberships

Lifecycle stage:

 Establishment
 Growth or innovation

Offering type:

 Support

Tourism Central Australia



E: membership@discoverca.com.au | T: (08) 8952 5199

Membership

Tourism Central Australia is a membership-based association that advocates on tourism policies and investment, and supports the development of tourism facilities and products throughout Central Australia. Member benefits include access to industry information, events and networking opportunities, branding tools, business support and more.

W: discovercentralaustralia.com/membership

Lifecycle stage:

 Establishment
 Growth or innovation

Offering type:

 Support

Tourism NT

E: tourism.development@nt.gov.au | T: (08) 8999 3939

Industry Toolkit

The Industry Toolkit is a comprehensive online resource for tourism Industry operators. The Industry Toolkit includes a business support guide, distribution and planning resources, grants and funding, industry awards, how-to guides, video case studies and more.

W: tourismnt.com.au/industry-toolkit

Lifecycle stage:

 Idea
 Establishment
 Growth or innovation

Offering type:


 Funding
 Support

Tourism Business Development Program

Co-designed with our industry partners, the Tourism Business Development Program incorporates a seven-pillar framework for tourism businesses which covers areas that can assist with business growth. The program is designed to help businesses access a range of targeted support programs, identify areas of development and provide a clear path to implement these goals.

W: tourismnt.com.au/industry-toolkit/tourism-business-support-guide

Lifecycle stage:

 Growth or innovation

Offering type:

 Support

Tourism Top End (TTE)



E: membership@tourismtopend.com.au | T: (08) 8980 6023

Membership

TTE is a member-based regional tourism organisation serving the Top End. Member benefits include access to industry representation and advocacy, events and networking opportunities, destination marketing, and business support.

W: tourismtopend.com.au/member-information

Lifecycle stage:

 Establishment
 Growth or innovation

Offering type:

 Support

Tourism Enhancement Program (TEP)



The TEP is designed to help businesses enhance and grow through connections with industry experts and local consultants to identify areas of opportunity for their business and available supports. The TEP provides small group workshops and engaging events across seven pillars including: Business Essentials; Digital Marketing; Social Media and PR; Distribution; Industry Connectivity; Quality and Excellence; and Export Ready.

E: industrydevelopment@tourismtopend.com.au

T: (08) 8980 6000

W: tourismtopend.com.au/tourism-enhancement-program

Lifecycle stage:

 Establishment
 Growth or innovation

Offering type:

 Support

Support for not-for-profit organisations

This section outlines current support and assistance provided to not-for-profit organisations in the NT.

Australian Charities and Not-for-profits Commission (ACNC)

T: 13 22 62

Guidance and tools


The ACNC provides a range of free resources for not-for-profits including factsheets, guides, webinars, podcasts and templates.

W: acnc.gov.au/tools

Lifecycle stage:

 Idea

 Establishment

 Growth or innovation

Offering type:

 Support

Australian Philanthropic Services (APS)


E: hello@australianphilanthropicservices.com.au | T: (02) 9779 6300


Charity database

APS supports people to structure their giving and support to causes they care about. Not-for-profits with deductible gift recipient Item 1 status can request to be included on the APS database of charities, which assists with potential linkages to donors.

W: australianphilanthropicservices.com.au/charities

Lifecycle stage:

 Establishment

 Growth or innovation

Offering type:

 Support

Department of Industry, Tourism and Trade

E: businessinfo@nt.gov.au | T: 1800 193 111


Community Benefit Fund (CBF)


The CBF receives funds from a levy on electronic gaming machines in licensed hotels. The program provides funding to businesses and organisations to provide services, leisure activities and opportunities to Territorians under the following grant streams:

- major community events grants
- major community grants
- minor community grants
- vehicle gifts

W: nt.gov.au/cbf (search under Community)

Lifecycle stage:

 Establishment

 Growth or innovation

Offering type:

 Funding



Youthworx NT, Darwin



Talapi Art Gallery, Alice Springs

Support for workforce development

Integral to business success is ensuring businesses and employers can meet their workforce needs. This section outlines the support and assistance available that focus on workforce solutions, separated into the different stages of the employment journey: planning, recruitment, onboarding, development and/or retention.

Australian Government - Australian Apprenticeships

E: reception@gtntgroup.com.au | T: (08) 8935 8200

Australian Apprenticeships Incentives Program (AAIP)


The AAIP contributes to a highly skilled and relevant workforce that supports economic sustainability and competitiveness by encouraging:


- genuine opportunities for skills-based training and development of employees; and
- people to enter into skills-based training through an Australian Apprenticeship

GTNT Group is the Australia Apprenticeship Support Network provider for the NT.

W: australianapprenticeships.gov.au/financial-programs

Journey stage:

 Recruitment

 Onboarding

 Development

 Retention

Offering type:

 Funding

 Support

Australian Government - Department of Health and Aged Care

E: WIP@health.gov.au

T: 1800 010 550 (Doctor Stream) | 1800 222 032 (Practice Stream)

Workforce Incentive Program (WIP)

The WIP encourages health professionals to work in rural and regional areas. The Doctor Stream provides financial incentives directly to doctors. The Practice Stream helps general practices provide multidisciplinary team-based care by engaging a range of health professionals.

W: health.gov.au/initiatives-and-programs/workforce-incentive-program

Journey stage:

 Recruitment

 Retention

Offering type:

 Funding

Australian Government - Department of Social Services

E: business.gov.au/email-us | T: 13 28 46

Employment Assistance Fund (EAF)

The EAF gives financial help to eligible people with disability and mental health conditions and employers to buy work related modifications, equipment, Auslan services and workplace assistance and support services. The EAF is available to eligible people with disability who are about to start a job, are self-employed or are currently working. It is also available to people with disability who need Auslan assistance or special work equipment to look for and prepare for a job.

E: jobaccessadvice@workfocus.com

T: 1800 464 800

W: jobaccess.gov.au/employment-assistance-fund-eaf

Journey stage:

 Recruitment

 Onboarding

 Retention

Offering type:

 Funding

Wage Subsidy

Wage Subsidies are available for employers who take on a Disability Employment Services (DES) jobseeker. Employers can negotiate a wage subsidy with a DES provider to hire a new employee.

Contact local DES provider: jobaccess.gov.au/find-a-provider

W: jobaccess.gov.au/wage-subsidy

Journey stage:

 Recruitment

 Onboarding

 Retention

Offering type:

 Funding

Australian Institute of Company Directors (AICD)

E: sa-nt@aicd.com.au | T: 1300 739 119

Scholarship program

The AICD's scholarship program provides promising and emerging directors the opportunity to participate in world-class courses and develop their director careers. Available programs include:

- Disability Leadership Program
- Not-for-profit Scholarships Program
- Women's Board Leadership Program
- Women's Regional, Rural and Remote Diversity Scholarships

W: aicd.com.au/courses-and-programs/scholarships.html

Journey stage:

 Development

 Retention

Offering type:

 Support

Department of Industry, Tourism and Trade (DITT)

E: businessinfo@nt.gov.au | T: 1800 193 111

Aboriginal Responsive Skilling Grants (ARSG)

The ARSG is a component of the Aboriginal Employment Program and provides funding for training to meet the needs of Aboriginal people living in urban, regional and remote NT communities.

Businesses should contact the relevant regional Workforce Development Officer for information and advice on the application process.

W: nt.gov.au/aboriginal-responsive-skilling-grants

Journey stage:

 Development

Offering type:

 Funding

Australian Taxation Office (ATO)

E: business.gov.au/email-us | T: 13 28 46

Engaging a Worker


The ATO provides free online resources for businesses that are engaging a new worker to help understand tax and superannuation obligations.

W: ato.gov.au/Business/Engaging-a-worker

Journey stage:

 Planning

 Recruitment

 Onboarding

 Development

 Retention

Offering type:

 Support


Aboriginal Workforce Grants (AWG)


The AWG supports employers to deliver projects that result in more Aboriginal Territorians entering employment or advancing their careers.

Businesses should contact the relevant regional Workforce Development Officer for information and advice on the application process.

W: nt.gov.au/grants-directory


Journey stage:

 Planning

 Recruitment

 Development

Offering type:

 Funding

Department of Employment and Workplace Relations


T: 1300 488 064

Wage subsidies

Wage subsidies may be available to businesses that hire eligible individuals into ongoing jobs. Wage subsidies are for new and ongoing employment positions and can be for full-time, part-time, casual, traineeship or apprenticeship positions.

W: dewr.gov.au/wage-subsidies

Journey stage:

 Recruitment

 Retention

Offering type:

 Funding

The Foundation Skills for Your Future Program

The program supports the development of critical language, literacy, numeracy and digital skills to meet current and future skills needs.

Employers can access free training for their employees and work with Service providers to develop tailored training that meets workplace need.

W: dewr.gov.au/foundation-skills-your-future-program

Journey stage:

 Development

Offering type:

 Support

Equity Training Program (ETP)

The ETP provides funding for training and employment programs for equity groups who are permanent residents of Australia and residing in the NT.

E: trainingoperations@nt.gov.au

W: nt.gov.au/equity-training

Journey stage:

 Development

Offering type:

 Funding

Flexible Workforce Solutions Fund (FWSF)

The FWSF provides flexible grants for projects and activities that encourage local businesses and industry to collaborate to attract and retain the skilled workforce to address critical workforce shortages.

E: workforce.nt@nt.gov.au

W: nt.gov.au/workforce-solutions

Journey stage:
















 Planning

 Recruitment

 Retention

Offering type:

 Funding

DITT (continued)		DITT (continued)	
E: businessinfo@nt.gov.au T: 1800 193 111		E: businessinfo@nt.gov.au T: 1800 193 111	
Industry Build Skills (IBS) Program <p>The IBS Program supports the upskilling and reskilling of existing workers in occupations and/or industry sectors affected by significant change. IBS provides funding for industry specific training in response to industry restructuring, regulation/legislative changes, new or additional licensing requirements and occupational shortage demand.</p> <p>Businesses should contact the relevant regional Workforce Development Officer for information and advice on the application process.</p> <p>Eligibility criteria:</p> <ul style="list-style-type: none"> • have been operating for at least one year • are either an industry association, a business cohort or a registered training organisation working with three or more NT businesses <p>W: nt.gov.au/buildskills</p>	<p>Journey stage:</p> <p> Development</p> <p>Offering type:</p> <p> Funding</p>	Territory Workforce Program (TWP) <p>The TWP assists organisations to develop industry driven workforce initiatives to maximise job opportunities for Territorians and build a skilled workforce for business and industry. The TWP has three streams:</p> <ul style="list-style-type: none"> • apprenticeships and traineeships • workforce development • industry workforce strategies <p>E: trainingoperations@nt.gov.au W: nt.gov.au/grants-directory</p>	<p>Journey stage:</p> <p> Planning</p> <p> Recruitment</p> <p> Development</p> <p>Offering type:</p> <p> Funding</p>
Business support <p>Migration NT supports the NT's economic objectives in growing a skilled and diversified workforce. Migration NT's activities include:</p> <ul style="list-style-type: none"> • assist NT employers with their migration-related information and troubleshooting issues • assess applications for endorsement, certification and nomination under select employer sponsored, skilled visa and business talent and investment programs • facilitate engagement of overseas workers through the PALM scheme • policy development and advocacy on migration settings • marketing the NT as a desirable place to work and live <p>E: migration@nt.gov.au T: (08) 8999 5264 W: theterritory.com.au/migrate</p>	<p>Journey stage:</p> <p> Planning</p> <p> Recruitment</p> <p> Onboarding</p> <p> Development</p> <p>Offering type:</p> <p> Support</p>	User Choice Funding Program <p>User Choice Funding is provided to registered training organisations to provide training and assessment to apprentices and trainees to achieve nationally recognised qualifications. The program allows employers to choose which registered training organisation will provide them with training and assessment services and to negotiate key aspects of the training.</p> <p>Eligibility criteria:</p> <ul style="list-style-type: none"> • be registered by the Australian Skills Quality Authority, or be registered by the regulator in relevant jurisdiction • be listed as a provider on the NT apprenticeships and traineeships database <p>E: trainingoperations@nt.gov.au T: (08) 8935 7720 W: nt.gov.au/userchoice</p>	<p>Journey stage:</p> <p> Development</p> <p>Offering type:</p> <p> Funding</p>
Pre-Employment Training Program (PEP) <p>The PEP provides funding for training projects that provide unemployed people with practical skills to help them secure a job, apprenticeship or traineeship. Priority is given to projects that lead to employment in occupations with skills shortages and/or difficult to fill occupations.</p> <p>Eligibility criteria:</p> <ul style="list-style-type: none"> • have been operating for at least one year • are either a registered training organisation, an industry association or another representative organisation operating in the NT <p>E: trainingoperations@nt.gov.au W: nt.gov.au/employment-training</p>	<p>Journey stage:</p> <p> Development</p> <p>Offering type:</p> <p> Funding</p>		

DITT (continued)E: businessinfo@nt.gov.au | T: 1800 193 111**Worker Attraction Toolkit**

The Worker Attraction Toolkit is provided as a resource to assist businesses to attract skilled workers from interstate and overseas to relocate to the NT.

W: industry.nt.gov.au/worker-attraction-toolkit

Journey stage:
 Recruitment
Offering type:
 Support
Workforce Development Officers

Workforce Development Officers assist organisations in identifying workforce development needs and support an organisation to identify training needs and assisting with training grant applications.

W: nt.gov.au/workforce-officers

Journey stage:
 Planning

 Development
Offering type:
 Funding
Industry Skills Advisory Council NT (ISACNT)E: admin@isacnt.org.au | T: (08) 7913 7500**Support for industries and employers**

ISACNT supports workforce development initiatives through research, strategic thinking, industry engagement and consultation. ISACNT provides workforce support to businesses through:

- Funding – provides information on available funding programs
- Industry Research – insights for specific NT industry sectors
- Skills Solutions – for an industry, employer, and workforce

W: isacnt.org.au/industry-employers

Journey stage:
 Planning

 Recruitment

 Development


 Retention
Offering type:
 Support
GTNT GroupE: reception@gtntgroup.com.au | T: (08) 8980 0600**Support for employers and apprentices**

GTNT Group works in partnership with government, business and the wider community to develop and implement innovative approaches to skill Territorians to meet the challenges of the future. GTNT Group operates several business units such as the Australian Apprenticeship Support Network, Group Training Organisation, The Meeting Place, Institute of Skills and Training Australia, Industry Training Hubs and Into jobs.

W: gtntgroup.com.au

Journey stage:
 Planning

 Recruitment

 Onboarding

 Development

 Retention
Offering type:
 Support

<p>National Indigenous Australians Agency (NIAA)</p> <p>T: 1800 079 098</p> <p>Community Development Program (CDP)</p> <p>The CDP is a remote employment and community development service administered by the NIAA. CDP supports job seekers in remote Australia to build skills, address barriers to employment and contribute to their communities through a range of flexible activities.</p> <p>Contact local CDP provider: workforceaustralia.gov.au/individuals/coaching/providers/search W: niaa.gov.au/indigenous-affairs/employment/cdp</p> <p>Journey stage:</p> <ul style="list-style-type: none"> Planning Recruitment Onboarding Development Retention <p>Offering type:</p> <ul style="list-style-type: none"> Support 	<p>Pacific Australia Labour Mobility (PALM)</p> <p>E: support@pacificlabourfacility.com.au T: 1800 515 131</p> <p>PALM scheme</p> <p>The PALM scheme allows eligible employers to recruit workers from nine Pacific island countries and Timor-Leste when there are insufficient Australian workers available. There are two initiatives in the PALM scheme: the Seasonal Worker Programme for jobs up to nine months and the Pacific Labour Scheme for jobs between one and three years.</p> <p>W: palmscheme.gov.au</p> <p>Journey stage:</p> <ul style="list-style-type: none"> Recruitment <p>Offering type:</p> <ul style="list-style-type: none"> Support
<p>Office of the Registrar of Indigenous Corporations (ORIC)</p> <p>E: info@oric.gov.au T: 1800 622 431</p> <p>Corporation Jobs</p> <p>Aboriginal and Torres Strait Islander corporations can advertise their employment opportunities on the ORIC Corporation Jobs website free of charge.</p> <p>Eligibility criteria:</p> <ul style="list-style-type: none"> must be registered under the CATSI Act <p>W: oric.gov.au/corporation-jobs</p> <p>Journey stage:</p> <ul style="list-style-type: none"> Recruitment <p>Offering type:</p> <ul style="list-style-type: none"> Support <p>Recruitment Assistance</p> <p>ORIC Recruitment Assistance offers recruitment assistance to corporations registered under the <i>Corporations (Aboriginal and Torres Strait Islander) Act 2006</i> (CATSI Act). The service encourages best practice and aims to build capacity by supporting corporations to fill their senior positions with suitable applicants.</p> <p>Eligibility criteria:</p> <ul style="list-style-type: none"> must be registered under the CATSI Act <p>W: oric.gov.au/ora</p> <p>Journey stage:</p> <ul style="list-style-type: none"> Recruitment <p>Offering type:</p> <ul style="list-style-type: none"> Support 	<p>Primary Health Network Northern Territory (PHN NT)</p> <p>E: ntphn.org.au/contact-us/</p> <p>Rural Workforce Agency NT</p> <p>The Rural Workforce Agency NT attracts, recruits and supports health professionals working across regional and remote communities in the NT. Support programs include orientation for new recruits, professional development, general practitioner locum relief, grants and scholarships, workforce planning and advice, and practice management support.</p> <p>W: ntphn.org.au/programs/rural-workforce-agency-nt</p> <p>Journey stage:</p> <ul style="list-style-type: none"> Recruitment Onboarding Development <p>Offering type:</p> <ul style="list-style-type: none"> Funding Support



Fox Education and Consultancy, Darwin



Big Rivers Weed Management, Katherine



Top Didj Cultural Experience and Art Gallery, Katherine

Need more help?



Territory Business Centres

Territory Business Centres provide assistance to businesses and customers regarding licensing requirements and lodgement, new and existing business guidance, grants and government assistance programs.

Territory Business Centres are located in Darwin, Nhulunbuy, Katherine, Tennant Creek, and Alice Springs.

E: territorybusinesscentre@nt.gov.au

T: 1800 193 111

Small Business Champions

Small Business Champions support Territory businesses to build their capability and capacity. They work directly with Territory businesses, Aboriginal Enterprises and non-for-profits to help identify the types of support available, including networking opportunities, key contacts, funding, information, tools and resources.

E: businessinfo@nt.gov.au

T: 1800 193 111

Workforce Development Officer

Workforce Development Officers grow a skilled, agile and capable workforce to meet community and economic needs of the Territory by identifying training needs and assisting with training grant applications.

E: businessinfo@nt.gov.au

T: 1800 193 111

Industry Development Officer

Industry Development Officers support and advocate industry development, proactively market and promote the value and strengths of the Territory and harness opportunities to attract visitors, trade and commerce.

E: businessinfo@nt.gov.au

T: 1800 193 111

industry.nt.gov.au

business.nt.gov.au

candoterritory.nt.gov.au

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