

Business Improvement Concessional Loan Application OFFICE USE ONLY Client ID No: Application No:

V1 7/7/17

PLEASE READ THE SCHEME GUIDELINES PRIOR TO COMPLETING THIS APPLICATION

The information in the following checklist must be provided with this *Application*. *Applications* will only enter the assessment queue when all of the required information is provided.

CHECKLIST

At least the past three (3) years' Financial Statements (existing loan holders should provide updated financials where available). These should include:	1					
 Profit and Loss Statement, Balance Sheet and depreciation schedules 	\frown					
• Cashbook figures are acceptable if financial statements have not been prepared	Yes 🔵					
• Financials must be provided for the <i>Applicant</i> entity and all associated entities	1					
Past three (3) years' Personal Taxation Returns (Taxation Assessment Notices are not acceptable)						
• These should include returns for all associated individuals as prepared by your accountant	Yes 🔘					
Monthly Cashflows and/or Actuals for the current financial year						
Monthly Cashflows Projections for the next financial year						
Schedule of Account Details A copy of this form is to be completed by each of your lenders (including banks, credit unions, lease/finance/credit card companies, etc) and attached to this <i>Application</i> . Please arrange for your lenders to return this form to you prior to submission of the completed <i>Application</i> to <i>QRIDA</i> .						
Proof of exhausting Farm Household Allowance (e.g. Notification 90 day exit letter or an 'Exit checklist')	Yes 🔵					
Australian Taxation Office (ATO) Integrated Client Account Statement Copy of the integrated Client Account Statement (previous 12 months) for the applicant and all associated entities.	Yes 🔵					
Trust Deed - If your <i>Farm Business</i> trades as a Trust	Yes 🔵					
	N/A 🔿					

How to Apply

The *Application Period* will close on the date notified on the Department of Primary Industry and Resources' (DPIR) website, currently **30 June 2018**, or when funding is fully committed. Please submit your completed *Application*, including all supporting documents to *QRIDA* by:

 Post:
 Business Improvement Concessional Loans - Northern Territory

 C/- QRIDA
 GPO Box 211

 Brisbane Qld 4001
 Email:

 contact_us@qrida.qld.gov.au

Enquiries

Further information on the program is available at www.dpir.nt.gov.au

If you require assistance with completing your *Application*, please contact DPIR on (08) 8936 4089.

Section 1 - Applicant details

Please tick:TitleSurnameSoleTraderPartnersIndividualTrusteesCompanyDirectors	Given	Names Date of Birth // // // // //						
Company Company Please list the Company name	/ Directors' details above.							
Trust Trust If the Trustee is a Company name	iny, please provide the Company na 1e.	ame in the Company section above and the Company Directors' names in the boxes						
Trading Name ABN Industry Type (e.g. beef, sheep, grain)		GST Registered? Yes No O QRIDA Client ID (if known)						
Is at least one <i>Member of the Farm Business</i> an Is at least one <i>Member of the Farm Business</i> a labour and derive at least 50 per cent of his or	farmer who, under normal	circumstances, contribute at least 75 per cent of his or her						
Nominated contact person Business Phone No. Fax No.	Mobile No.	Telephone No. Email Address						
Road Address of Enterprise Town State City/Shire/Regional Council	Pos	stal Address Please tick if same as Road Address stal Name						
DHS Customer Reference Your CRN is required for the purpose of verifying FHA payments and eligibility for a Business Improvement Concessional Loan where QRIDA considers it reasonably necessary to do so.								
	a B	Rusiness Improvement Concessional Loan where QRIDA considers it reasonably						
Number CRN Section 2 - Farm business contact details	a B	Rusiness Improvement Concessional Loan where QRIDA considers it reasonably						
Number CRN Section 2 - Farm business contact details Accountant Contact	a B. nec	Business Improvement Concessional Loan where QRIDA considers it reasonably cessary to do so.						
Number CRN Section 2 - Farm business contact details Accountant	a B	Rusiness Improvement Concessional Loan where QRIDA considers it reasonably						
Number CRN Section 2 - Farm business contact details Accountant Contact Person Firm	a B. nec	Business Improvement Concessional Loan where QRIDA considers it reasonably cessary to do so.						
Number CRN Section 2 - Farm business contact details Accountant Contact Person	a B. nec	Business Improvement Concessional Loan where QRIDA considers it reasonably cessary to do so.						

Section 3 - Loan details

The Business Improvement Concessional Loan Guidelines (NT) require:

- That the total of all Commonwealth loan facilities do not exceed more than 50% of a *Farm Business*'s *Final Debt Position* after a new Business Improvement Concessional Loan has been funded, and
- A Business Improvement Concessional Loan cannot exceed \$1 million.

Please indicate below how you wish to use a Business Improvement Concessional Loan:

Loan use	Amount
Restructuring all or part of your existing Commonwealth Concessional Loans Complete Parts A, B and C below	\$
Restructuring all or part of your existing eligible commercial debt Complete Parts A, B and D below	\$
Total	\$

Part A - Eligible commercial debt

To assist *QRIDA* in determining the maximum Business Improvement Concessional Loan for which you may be eligible, please list your eligible commercial debt facilities (refer to the Business Improvement Concessional Loan Guidelines (NT) to assist you determining what is eligible commercial debt):

Note: You must have existing Eligible Debt to be eligible for a Business Improvement Concessional Loan

Account name	Bank/Financier	Loan type	Loan balance#
			\$
			\$
			\$
			\$
			\$
	\$		

The loan balances entered should be the same as those in the Schedule of Account/s completed by your bank or financial institution.

Part B - Non-eligible debt

To assist *QRIDA* in determining the maximum Business Improvement Concessional Loan for which you may be eligible, please list your Farm Related Non-Eligible Debt facilities.

Examples of Farm Related Non-Eligible Debt facilities may include:

- Hire Purchase/Equipment Finance Loans
- Vendor finance loans, private debt and family debts
- Overdraft facilities

Account name	Bank/Financier	Loan type	Loan balance#
			\$
			\$
			\$
			\$
			\$
	\$		

The loan balances entered should be the same as those in the Schedule of Account/s completed by your bank or financial institution.

-					
Part C -	Restructuring	existing Co	ommonwealth	Concessional	Loans
	incon a craining	childring c		concessional	LUGIN

If you wish to restructure all or part of any of your existing Commonwealth Concessional Loans, please enter the an restructure:	nounts you wish to
Portion of an existing <i>Farm Finance Concessional Loan</i> you are seeking to restructure with a Business Improvement Concessional Loan:	\$
Portion of an existing Drought Assistance Concessional Loan you are seeking to restructure with a Business Improvement Concessional Loan:	\$
Total*	\$

*Note the total of a Business Improvement Concessional Loan cannot exceed \$1 million.

Part D - Restructuring existing eligible commercial debt

Eligible commercial debt is *Farm Business* debt that has been established upon commercial interest rates, terms and conditions.

Please enter the amounts you wish to restructure with a Business Improvement Concessional Loan:

Account name	Bank/Financier	Amount seeking to restructure		
	\$		\$	
			\$	\$
			\$	\$
			\$	\$
			\$	\$
	\$			

*Note the total of a Business Improvement Concessional Loan cannot exceed \$1 million.

The loan balances entered should be the same as those in the Schedule of Account/s completed by your bank or financial institution.

Section 4 - Preferred terms and conditions

	<i>QRIDA</i> (e.g. first or second mortgage iate an acceptable security position v		
ase indicate your preferred re	anavment frequency.		
ase mulcate your preferred fo	spayment nequency:		
epayment Frequency	Monthly	Quarterly	○ Half yearly
siness Improvement Conces	sional Loan proceeds for restructuri	ng debt will be applied direc	tly to the relevant loan account/s.
ase indicate your preferred	transactional or overdraft account:		
nk	Branch		BSB (Bank, State, Branch numbe
count Name	Account Numbe	9 r	

Section 5 - Primary production property details

	if necessary).
Property Name	
Owned Year Purchased Current Market Value \$	
C Leased Lease Payment (pa) S Expiry Options	
Registered Owners	
Title Ref No County Parish A	rea (ha)
Lot/Plan No	
Property Address	
This property is kms in a direction from the town of	
in the Local Government area of City/Shire/Regional Council.	
Soil types: Water licence no.	Expiry Date
Type of standing timber: Water Allocation no.(Water Act 2000)	No. of allocated Megalitres
Dryland cultivation ha Unimproved grazing Unimproved Ha Ha Ha Unimproved Unimproved ha Unimproved Unimproved Unimproved	
Irrigated ha /timbered ha cultivation Other (detail)	
grazing ha Total Area ha Dairy Licence C	Dairy Processor
Open downs ha Irrigation potential ha Sugar Farm No.	Sugar Mill Supplied
Please provide details of any agreements in place for agisted or sharefarmed properties:	
Other relevant property details:	

Sect	Section 6 - Production information											
Ň	Beef/Dair	y I	Sheep	Pi	gs		Other livestock					
Capacity	Herd Breed:		Herd Breed:			Current	Target	Herd Breed:				
Cap	Cows		Ewes		Sows							
ing	Heifers		Wethers		Gilts							
Carrying	Steers		Hoggets	gets Boar								
ø	Calves		Lambs		Growers							
Numbers	Bulls		Rams		Licensed for:		SPU's					
	Current Total		Current Total		No.litters/ sow/year			Current Total				
	Carrying Capacity		Carrying Capacity		Av no. live			Carrying Capa	acity			
Current	Breeders		Ewes		piglets/litter							
1.1	Milkers				Av age @ sale	weeks						
Livestock -	Total Beef (AE)				Av weight @ sale		kgs					
Live	Calving (%)				Farrowing (%)							

Please ensure the following sales and purchase amounts correspond to your financial statements or cash book figures. Stock schedules are available on QRIDA's website for your use if preferred.

Production details		Last Financial Year (20 Actuals)			This Financial Year Actuals/Estimates			Next Financial Year Estimates				Year In - Year Out Estimates*					
S	Livestock Sold (e.g. Wethers, Steers, Porkers)	Number Total (\$)		Numbe	Number Total (\$)		Number Total (\$)			Number		Тс	ital (\$)				
Sales																	
•••																	
Purchases	Livestock Purchased (e.g. Wethers, Steers, Porkers)	Numbe	Number		Total (\$)		er	Total (\$)		Number Total (\$)		Number		Total (\$)			
Pu																	
y	Average no. of milkers in daily production			Неа	d		ŀ	Head	d			Неа	d			Hea	d
Dairy	Total Litres produced			Ltrs	/annum		L	_trs/	/annum			Ltrs,	/annum			Ltrs/annum	
	Gross Milk Proceeds	\$				\$				\$				\$			
	Crop Types	Area (ha)	To Yi€		Total (\$)	Area Total Total (ha) Yield (\$)		Area Total Total (ha) Yield (\$)				otal Total ield (\$)					
uo																	
Crop Information																	
nfor																	
il do	Sugar	Tonnes						Tonnes			Tonnes						
ت ت		CCS Area (ha)				CCS Area (ha)				CCS Area (ha)			CCS Area (ha)				
		Total (\$)				Total (\$)				Total (\$)				Total (\$)			
	Months Wool Sold	())							
	Number shorn																
Wool	Total Kgs																
Ň	Yield %																
	Micron																
	Total \$																
	Product	Quanti	ty	Тс	otal (\$)	Quanti	ty	То	otal (\$)	Quanti	ty	Тс	otal (\$)	Quanti	ty	Тс	otal (\$)
L.																	
Other																	
																ļ	

Section 7 - Statement of Assets and Liabilities (all applicants to complete)

Complete one Statement of your **business and personal** assets and liabilities including those held individually or jointly with partners, other person or associated entities. The statement must include all assets owned and all liabilities.

ASSETS (Show present fair market value)	\$ LIABILITIES (Current amount owing)	\$
Cash at Bank	Overdraft (Limit:\$)	
Term Deposits	Term loans	
Farm Properties		
1. Land ha @ \$ /ha = \$ Buildings (
)\$	Other Loans (e.g. Private Loans)	
2. Land ha @ \$ /ha = \$ Buildings () \$		
3. Land ha @ \$ /ha = \$ Buildings () \$		
Livestock/stock (show type)	Stock Loans/Pastoral House	
Plant & machinery	Hire Purchase, Leasing & Chattel Mortgage (transfer total from table below)	
Vehicles		
Crops (harvested, stored and unsold)	Entitlements Owing to Employees	
	Taxation Debt	
Accounts Receivable		
	Accounts Payable	
Debentures/Shares/Investments	Margin Loans	
Other real estate (show details)	Real Estate Loans (show details)	
Superannuation (current estimated value) Life Insurance (estimated surrender value)	Personal Loans Credit Cards	
Other Assets (detail)	Other Liabilities (detail)	
Total ASSETS	Total LIABILITIES	

Hire Purchase and Lease Repayment Schedule (please attach a separate list if required).

Item Lender (a) Installment amount Frequency e.g. Monthly/ Yearly (b) Payments remaining Date of final payments (arrears) (c) Overdue payments (arrears) (d) Amount Due date Instal Owing (a x b + c + d) Image: Im				INSTAL	MENTS.		LEASE R	Total Onder		
Image: Second	ltem	Lender	(a) Installment amount	e.g.	No. of	Date of final payment	(c) Overdue payments (arrears)		Due date	Total Owing (a x b + c + d)
Image: Constraint of the second sec										

Total Owing (transfer total to 'Statement of Assets and Liabilities' above)

Section 8 - Authorisation

I/We have read and understood the *Business Improvement Concessional Loans* Guidelines for the Northern Territory and obtained clarification where needed.

I/We have read the Privacy Statement below and understand how information provided in my/our Application may be used.

I/We understand that completed *Applications* under the scheme will be assessed in the order of receipt and loan offers will be based on the availability of funds.

I/We hereby authorise QRIDA to also notify the following person/firm/company of the decision of the Application (optional):

Contact Person	Address	
Firm		

I/We are aware that giving false or misleading information is a serious offence under the Criminal Code Act 1995 (Cth).

I/We understand that my/our *Application* will not enter the assessment queue until all of the required information, as outlined in the checklist on page 1 of this *Application*, is received at QRIDA.

I/We understand that *QRIDA* will use information contained in this loan *Application*, and my/our Financial Statements and Personal Taxation Returns to determine if my/our *Farm Business* has experienced a *Significant Financial Impact* over at least a two year period (can include the forthcoming season).

I/We hereby authorise *QRIDA* to obtain and disclose such information as considered necessary in relation to this *Application* from my/our accountants, solicitors, business consultants, commercial lenders (e.g. banks and other financiers), other government departments, regional and shire councils, suppliers, processors or other agents.

I/We certify that all of the information provided in the whole of this *Application* is true and accurate and discloses our correct financial position. I/We also agree to participate in a follow-up survey if requested.

All Members of the Farm Business, including directors and trustees must sign below.

Date

Applicant (1)	Applicant (2)
Signature Print Name:	Signature Print Name:
Position: Date:/	Position: Date://
Applicant (3)	Applicant (4)
Signature	Signature
Print Name:	Print Name:
Position:	Position:

Privacy statement

Information provided by applicants may be used by the Department of Primary Industry and Resources (DPIR), *QRIDA* and/or the Australian Government for administration of the *Farm Business Concessional Loans Scheme* and assessment of an *application*. Provision of information (personal or otherwise) constitutes the *applicant's* consent to DPIR, *QRIDA* and/or the Australian Government using the information for the above mentioned purposes and any other incidental or related purpose. DPIR, *QRIDA* and/or the Australian Government may disclose your personal information to any party engaged in the assessment or evaluation of the *Business Improvement Concessional Loans* in any jurisdiction. DPIR, *QRIDA* and/or the Australian Government will store personal information collected through the *application*, supporting documentation, the *Business Improvement Concessional Loan* Agreement and any monitoring and evaluation activities in compliance with their respective obligations under the *Information Privacy Act 2009* (Qld), *Information Act 2002* (NT) and the *Privacy Act 1988* (Cth). Your personal information will not be disclosed overseas. You may access or correct your personal information at any time by contacting *QRIDA* via email or in writing to the address provided on the front of this *application* form. Further information about the relevant Australian Government privacy policy, including rights of access and complaints handling, may be accessed at agriculture.gov.au/about/privacy or by calling 1800 900 090.

Date:

Cashflow guidance

QRIDA requires a monthly cashflow for the current financial year, plus the next full financial year. Microsoft Excel versions of the cashflow form are available to download from the *QRIDA* website, **www.qrida.qld.gov.au**. If you use the Excel cashflow, the totals will automatically calculate and you may find it is easier to complete. Alternatively, you may wish to use your own computer generated cashflow.

Completing a cashflow

Please ensure the drought recovery *planting* and/or *restocking* activities and associated expenses, or operating expenses, or drought recovery and preparedness expenses listed on Section 3 (page 5) of this *Application*, are included in your Cashflow.

The steps below outline how to complete a *QRIDA Application* cashflow:

1. Fill in your name and *QRIDA* Client Identification Number (if known) at the top of the form and complete the relevant financial year.

2. Complete the Income section.

- Refer to your past financials for suitable headings or use those shown as a guide. Please note that livestock/stock sales are shown (not the profit), with purchases shown in the purchases section of the form. These monthly figures should agree with the total sales shown in Section 6 (page 8) of your *Application* form.
- All income should be shown, including personal wages, interest and dividends from investments, rents from properties, any other personal income, government assistance and all business income. Use your historical records to estimate when income will be received, but adjust for your knowledge of any changes to sales patterns or income receipts.
- 3. Complete the Expenses section.
 - Again you should refer to your past financials for suitable headings for your business. Please use the headings shown as a basic guide. These will also assist you with the timing of payments. Do not include non-cash items such as Depreciation or Bad Debts in your cashflow.

4. Complete the Purchases section.

- Here you should include all your livestock/stock purchases in the months when you expect to pay for them. These figures should agree with the total purchases shown in Section 6 (page 8) of your *Application* form. Capital purchases would include major items such as vehicles or equipment (the cash amount paid excluding lease/HP etc), major renovations or improvements, new fences, irrigation equipment etc. Please make a note of the type of capital purchase. Include in this section, the costs of your planting and/or restocking activities, or the costs of your drought recovery and preparedness activities shown in Section 3 (page 5) of this *Application* form.
- 5. Complete the Other Expenses section.
 - Here you would list all your:
 - lease, hire purchase or chattel mortgage payments
 - interest on overdraft or similar type of non reducing facility, and
 - total repayments on term loans, personal loans, private loans, housing loans and credit cards.

You also need to record your personal drawings, medical contributions and payments, education expenses for yourselves or dependants and life insurance payments.

- 6. Complete the Surplus or (Deficit) section.
 - This total will be automatically calculated if you are using the Microsoft Excel version of this form from the QRIDA website. If you are completing the form manually, please calculate the difference between Income and Expenses. If income is greater, you have made a surplus or profit. If Expenses are greater, you have made a (deficit) or loss.

7. Note your Opening and Closing Bank Balances.

- If completing the cash flow for the current financial year, the opening bank balance of your overdraft or operating account for July should be taken from your bank statement and adjusted if necessary for outstanding cheques. If completing the cash flow for the following or subsequent years, the opening bank balance will be the closing bank balance from the previous year's cash flow which you have completed.
- The purpose of this calculation is to provide an estimate of your bank balance (the closing balance) at the end of each month, and indicate your peak debt or credit. The closing balance is calculated by adding the opening balance to the monthly surplus or (deficit), which then becomes the opening balance for the next month.

Monthly Cashflow for CURRENT Financial Year (Period 1 July to 30 June)													
Name								RIDA Clien		own)			
INCOME	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL
Livestock sales													
Crop sales													
Fuel rebate													
Agistment													
Wages/Salary Contracting													
Capital introduced													
GST & Tax Refunds													
Asset sales (detail)													
TOTAL INCOME													
EXPENSES - FIXED & Account/Admin fees	VARIABLE	(amend, a	dd or delei	te heading:	s as necess	ary to suit	your busin	ess - refer	to your pas	st financials	s)		
Bank charges													
Electricity & Gas													
Insurance													
Licence fees/levies													
Phone & Internet													
Postage & Stationery													
Rates & Rent Subscriptions													
Subscriptions													
Crop - harvesting													
Fertiliser & Chemicals													
Planting & Seed													
Livesterly ding/onvous													
Livestock - dips/sprays Fodder & Supplements													
Freight & Selling costs													
Shearing													
Vet costs													
Advertising													
Freight & Cartage													
Fuel & Oil Motor Vehicle Expenses													
Plant & Equip Hire													
Repairs & Maintenance													
Salaries & Wages													
Sundry													
Superannuation													
Travel & Accomm													
Workers Compensation													
GST & Tax Paid													
SUB TOTAL													
PURCHASES Capital				1									
Capitat													
Livestock/Stock													
SUB TOTAL													
OTHER EXPENSES													
Lease/HP/Chattel Mort													
Interest													
Loan Repayments													
Personal Living													
Medical/Educ/Life Ins.													
SUB TOTAL													
TOTAL EXPENSES													
SURPLUS (DEFICIT)													
Opening Bank Balance													
Closing Bank Balance													

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Monthly Cashflow for NEXT Financial Year (Period 1 July to 30 June)													
Name							Q	RIDA Clien	ıt ID (if kn	iown)			
INCOME	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL
Livestock sales													
Crop sales													
Fuel rebate													
Agistment													
Wages/Salary Contracting													
Capital introduced													
GST & Tax Refunds													
Asset sales (detail)													
TOTAL INCOME													
EXPENSES - FIXED &	VARIABLE	(amend, a	dd or delet	e headings	s as necess	ary to suit	your busin	ess - refer	to your pas	t financial	5)		
Account/Admin fees													
Bank charges													
Electricity & Gas Insurance													
Licence fees/levies													
Phone & Internet													
Postage & Stationery													
Rates & Rent													
Subscriptions													
Crop - harvesting													
Fertiliser & Chemicals Planting & Seed													
Livestock - dips/sprays													
Fodder & Supplements													
Freight & Selling costs													
Shearing													
Vet costs													
Advertising													
Freight & Cartage													
Fuel & Oil													
Motor Vehicle Expenses													
Plant & Equip Hire													
Repairs & Maintenance													
Salaries & Wages													
Sundry													
Superannuation													
Travel & Accomm													
Workers Compensation													
GST & Tax Paid													
SUB TOTAL													
PURCHASES	1							1					
Capital													
Livestock/Stock													
SUB TOTAL													
OTHER EXPENSES													
Lease/HP/Chattel Mort													
Interest													
Loan Repayments Personal Living													
Medical/Educ/Life Ins.													
SUB TOTAL													
TOTAL EXPENSES													
SURPLUS (DEFICIT)													
Opening Bank Balance													
Closing Bank Balance	1			1	1		1	1	1				1

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Schedule of Account Details

OFFICE USE ONLY Client ID No:

A separate copy of this form is to be completed by **each** of your lenders.

Please arrange for your lenders to return this form to you before submitting your completed review to QRIDA.

(Includes banks, finance companies, building societies, credit unions and private lenders. For Applicants and **all** related entities)

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		Consent and Au	thorisation						Return	Instructions			
To:										Please return this form to me/us by: Fax (
Name/Director/Partner Applicant's Signature Loan Accounts, Equipment Finance & other Borrowings (Debit Accounts)													
Account Name	Account BSB & Nun			k other Bor Limit	rrowings (Del Interest Rate	bit Accounts) Expiry Date	Repaym Amou		Repayment Frequency	Balloon or Residual	Arrears		
Contingent Liabilities:													
	Sav	vings Accounts, Term De	nosits Investment Ac	counts & o	ther Asset A	counts (Cre	dit Accour	nts)					
Account N		Accounts BSB 8		Account Type									
			Certific										
		and the account holder cu ny such request and the le			equests for ac	dditional func	ling and /	or cont	tinued support	will be consid	ered in		
Branch Address/Stamp													
Manager Name			Manager Signature						Date				
Email Address			Phone Number						Fax Number				

An additional Schedule of Account Details form is available on the DPIR website at www.dpir.nt.gov.au.

